

START OF TRANSCRIPT

[00:00:31] GOOD MORNING. THIS IS	
[00:00:32] COMMISSION VICE PRESIDENT	
[00:00:33] TOSHIKO HASEGAWA CONVENING	THE
[00:00:34] REGULAR MEETING OF JULY 23,	
[00:00:36] 2024. THE TIME IS 10:33 A.M.	
[00:00:40] WE'RE MEETING IN PERSON AT TH	E
[00:00:41] SAA CONFERENCE CENTER AS WE	
[00:00:43] VIRTUALLY ON MICROSOFT TEAMS	
[00:00:45] PRESENT WITH ME TODAY ARE	
[00:00:46] COMMISSIONERS CALKINS, CHO, A	ND
[00:00:49] FELLEMAN, AND THEY'RE CURREN	
[00:00:51] GATHERED IN EXECUTIVE SESSION	
[00:00:53] AND THEY'RE AWAITING THE OPEN	
[00:00:55] OF THE PUBLIC MEETING.	
[00:00:56] COMMISSIONER MOHAMMED MAY	ALSO
[00:00:58] CALL IN. WE'LL NOW RECESS INTO	
[00:01:00] THE EXECUTIVE SESSION TO DISC	
[00:01:02] ONE ITEM RELATED TO LITIGATION	
[00:01:03] AND POTENTIAL LITIGATION OR	•
[00:01:04] LEGAL RISK PER RCW 42 30.1101	
[00:01:09] I AND THE PERFORMANCE OF A	
[00:01:03] PUBLIC EMPLOYEE PER	
[00:01:14] RCW 42 30.1101 G FOR	
[00:01:17] APPROXIMATELY 30 MINUTES. WE'	1.1
[00:01:20] RECONVENE BACK IN A PUBLIC	
[00:01:21] SESSION AT TWELVE NOON. THAN	K
[00:01:22] YOU. THANK YOU. WE'RE IN RECES	
[00:01:30] THIS IS COMMISSION VICE	
[00:01:31] PRESIDENT TOSHIKO HASEGAWA	
[00:01:33] RECONVENING THE REGULAR MEE	TING
[00:01:34] OF JULY 23, 2024. THE TIME	- 1 11 10
[00:01:37] IS 12:04 P.M. AND WE'RE MEETING	
[00:01:40] IN PERSON TODAY AT THE SEA	
[00:01:40] INTERCONTION THE CENTER AS WELL A	S
[00:01:43] VIRTUALLY ON MICROSOFT TEAMS	
[00:01:45] CLERK HART PLEASE CALL THE RO	
[00:01:47] FOR ALL COMMISSIONERS IN	<i></i>
[00:01:48] ATTENDANCE. THANK YOU.	
[00:01:50] BEGINNING WITH COMMISSIONER	
[00:01:51] CALKINS HERE.	
[00:01:56] THANK YOU, COMMISSIONER.	
[00:01:57] COMMISSIONER CHO PRESENT. TH	HANK
[00:01:59] YOU. COMMISSIONER FELLEMAN.	
[00:02:02] PRESENT. THANK YOU.	
[00:02:04] COMMISSIONER HASEGAWA. PRES	SENT.
[00:02:05] THANK YOU. AND COMMISSIONER	
[00:02:06] MOHAMED. PRESENT.	
[00:02:10] THANK YOU. WE DO HAVE A FULL	
[00:02:12] COMMISSION HERE TODAY. THAT	IS
[00:02:14] WONDERFUL. THANK YOU SO VER	
[00:02:16] MUCH. A FEW HOUSEKEEPING ITE	
[00:02:18] BEFORE WE BEGIN. FOR EVERYON	
[00:02:20] THE ROOM, PLEASE TURN YOUR C	
[00:02:22] PHONES TO SILENT. AND FOR ANY	
[00:02:24] PARTICIPATING ON TEAMS, PLEAS	
[00:02:25] MUTE YOUR SPEAKERS WHEN NO	
[00:02:27] ACTIVELY SPEAKING OR PRESENT	
[00:02:28] ALSO, PLEASE KEEP YOUR CAMER	
[00:02:30] OFF UNLESS YOU'RE A MEMBER O	
[00:02:31] THE COMMISSION OR THE EXECUT	
[00:02:32] DIRECTOR PARTICIPATING VIRTUA	
the state of the s	



100:02:341 OR IF YOU'RE A MEMBER OF STAFF [00:02:36] IN A PRESENTATION AND ARE [00:02:37] ACTIVELY ADDRESSING THE [00:02:38] COMMISSION. MEMBERS OF THE [00:02:40] PUBLIC ADDRESSING THE COMMISSION [00:02:41] DURING PUBLIC COMMENT MAY TURN [00:02:43] ON THEIR CAMERAS WHEN THEIR NAME [00:02:44] IS CALLED TO SPEAK, AND WE'LL [00:02:45] TURN THEM BACK OFF AGAIN AT THE 100:02:461 CONCLUSION OF THEIR REMARKS. [00:02:49] FOR ANYONE AT THE DAIS, PLEASE [00:02:50] TURN OFF THE SPEAKERS ON ANY OF [00:02:52] YOUR COMPUTERS AND SILENCE YOUR [00:02:55] DEVICES. PLEASE ALSO REMEMBER TO [00:02:57] ADDRESS YOUR REQUEST TO BE [00:02:58] RECOGNIZED, TO SPEAK THROUGH THE [00:03:00] CHAIR, AND WAIT TO SPEAK UNTIL [00:03:02] YOU'VE BEEN RECOGNIZED. YOU'LL [00:03:03] TURN YOUR MICROPHONES ON AND OFF [00:03:05] ON YOUR OWN AS NEEDED. ALL THE [00:03:07] ITEMS NOTED HERE WILL ENSURE A [00:03:09] SMOOTHER MEETING. THANK YOU SO [00:03:10] MUCH. ALL VOTES TODAY WILL BE [00:03:12] TAKEN BY THE ROLL CALL METHOD SO [00:03:14] IT'S CLEAR FOR ANYONE [00:03:15] PARTICIPATING VIRTUALLY HOW THE [00:03:16] VOTES ARE CAST. COMMISSIONERS [00:03:18] WILL SAY AYE OR NAY WHEN THEIR [00:03:19] NAMES ARE CALLED AND AT THIS [00:03:22] TIME I'D LIKE TO OPEN WITH AN [00:03:24] ACKNOWLEDGEMENT THAT WE'RE [00:03:25] MEETING ON THE ANCESTRAL LANDS [00:03:27] AND WATERS OF THE COAST SALISH [00:03:28] PEOPLE WITH WHOM WE SHARE A [00:03:29] COMMITMENT TO STEWARD THESE [00:03:30] NATURAL RESOURCES FOR OURSELVES [00:03:32] AND FUTURE GENERATIONS. [00:03:37] THIS MEETING IS BEING DIGITALLY [00:03:38] RECORDED AND MAY BE VIEWED OR [00:03:40] HEARD AT ANY TIME ON THE PORT'S [00:03:41] WEBSITE AND MAY BE REBROADCAST [00:03:42] BY KING COUNTY TELEVISION. NOW [00:03:44] PLEASE STAND AND JOIN ME IN THE [00:03:45] PLEDGE OF ALLEGIANCE. [00:03:49] I PLEDGE ALLEGIANCE TO THE FLAG [00:03:51] OF THE UNITED STATES OF AMERICA [00:03:53] AND TO THE REPUBLIC FOR WHICH IT [00:03:55] STANDS. ONE NATION UNDER GOD, [00:03:58] INDIVISIBLE, WITH LIBERTY AND [00:04:00] JUSTICE FOR ALL, MAY BE SEATED. [00:04:08] NOW, THE FIRST ITEM OF BUSINESS [00:04:09] TODAY IS THE APPROVAL OF THE [00:04:11] AGENDA. AS A REMINDER, IF A [00:04:12] COMMISSIONER WISHES TO MAKE A [00:04:13] GENERAL COMMENT FOR OR AGAINST [00:04:15] AN ITEM ON THE CONSENT AGENDA, [00:04:16] IT'S NOT NECESSARY TO PULL THE [00:04:18] ITEM FROM THE CONSENT AGENDA. [00:04:19] RATHER, YOU MAY OFFER GENERAL [00:04:21] SUPPORTING OR OPPOSING COMMENTS [00:04:22] LATER ON IN THIS MEETING. ONCE [00:04:24] WE GET TO THAT PART OF THE [00:04:25] AGENDA, HOWEVER, IT IS



[00:04:27]	APPROPRIATE AT THIS TIME IF A
	COMMISSIONER WANTS TO ASK
	QUESTIONS OF STAFF OR WISHES TO
	HAVE A DIALOGUE ON A CONSENT
	AGENDA ITEM TO REQUEST THAT IT
	BE POLLED FOR SEPARATE
	DISCUSSION. SO WITH THAT TO MY
[00:04:39]	COLLEAGUES, ARE THERE ANY ITEMS
[00:04:41]	TO BE PULLED FROM THE CONSENT
[00:04:42]	AGENDA OR ANY MOTIONS TO
[00:04:43]	REARRANGE THE ORDERS OF THE DAY?
- [00:04:47]	GOING ONCE, GOING TWICE.
	COMMISSIONERS, THE QUESTION IS
	NOW ON THE APPROVAL OF THE
	AGENDA. IS THERE A MOTION TO
	APPROVE OF THE AGENDA AS
	PRESENTED? SO MOVED. MAY I HAVE
	A SECOND, 2ND COMMISSIONER
	MOHAMMED? THE MOTION HAS BEEN
	MADE BY COMMISSIONER CHO AND
	SECONDED BY COMMISSIONER
	MOHAMMED.
	IS THERE ANY OBJECTION TO
	APPROVAL OF THE AGENDA HEARING?
	NONE. THE AGENDA IS NOW
	APPROVED.
	SO NEXT ON OUR AGENDA IS THE
	EXECUTIVE DIRECTOR'S REPORT.
[00:05:23]	EXECUTIVE DIRECTOR METRUCK, YOU
[00:05:24]	HAVE THE FLOOR. GOOD AFTERNOON,
[00:05:27]	COMMISSIONERS. WE ARE NOW WELL
[00:05:30]	INTO THE BUSY SUMMER TRAVEL
	SEASON AND OUR PASSENGER NUMBERS
	CONTINUE TO TREND POSITIVELY
	FROM PRE PANDEMIC LEVELS. I WANT
	TO COMMEND EVERYONE WORKING AT
	THE AIRPORT, OUR EMPLOYEES, OUR
	TSA AND CBP PARTNERS, AIRLINE
	AND TENANT EMPLOYEES WHO ARE
	DOING A PHENOMENAL JOB DURING A
	VERY BUSY YEAR. LAST WEEK
	OFFERED ANOTHER EXAMPLE OF HOW
	TEAMS ADJUST TO CIRCUMSTANCES OF
[00.05.52]	A VERY BUSY SUMMER SEASON.
	WHILE THE PORT'S OWN SYSTEMS
	WERE NOT IMPACTED BY THE GLOBAL
	CROWD STRIKE OUTAGE, PARTNERS
	AROUND THE WORLD WERE, AND OUR
	PASSENGERS AT THE AIRPORT WERE
	IMPACTED AS WELL. OUR TEAM
	SUPPORTED CUSTOMERS EXPERIENCING
	DELAYS OR CANCELLATIONS AND
	WORKED HARD TO KEEP OPERATIONS
[00:06:09]	ON TRACK. ONE STRONG SIGN OF THE
[00:06:11]	CONTINUING INTERNATIONAL TRAVEL
[00:06:13]	RECOVERY IS THE STRONG ACTIVITY
	THROUGH OUR INTERNATIONAL RIVALS
	FACILITY. THE IAF IS
	EXPERIENCING AN AVERAGE OF 14%
	ACTIVITY INCREASE COMPARED TO
	2023 ON JUNE 29. THE IAF BROKE A
	MAJOR MILESTONE TO PROCESSING
	MORE THAN 10,000 PASSENGERS IN A
	-,:



[00:06:2	29] DAY FOR THE FIRST TIME IN OUR
	31] HISTORY. WE DID NOT EXPECT THE
	33] JUNE 29 DAY, ONE DAY PROCESSING
	36] RECORD OF 10,136 PASSENGERS TO
[00:06:3	39] BE THE HIGH WATER MARK FOR TOO
[00:06:4	41] LONG. AS TRAVELERS KEEP COMING
	42] THROUGH SEA, WE EXPECT THESE
	44] NUMBERS TO CONTINUE TO TREND
	46] UPWARD, ESPECIALLY WITH TAIWAN
[00:06:4	48] BASED CHINA AIRLINES LAUNCHING
[00:06:5	50] FIVE NEW NONSTOP FLIGHTS A WEEK
	52] TO TAIPEI FROM SEA STARTING LAST
	55] WEEK. SEA WELCOMES THIS
-	57] ANNOUNCEMENT AS PASSENGERS WILL
[00:06:	58] NOW HAVE EVEN MORE OPTIONS TO
[00:07:0	00] REACH ASIA DIRECTLY. EACH NEW
	02] DIRECT FLIGHT REPRESENTS A
-	04] SIGNIFICANT ECONOMIC IMPACT TO
	05] THE REGIONAL ECONOMY. OVER IN
	08] MARITIME, WE ARE OFFICIALLY
[00:07:0	09] HALFWAY THROUGH OUR BUSY CREW
[00:07:	10] SEASON. OPERATIONALLY, WE'VE HAD
	13] SOME CHALLENGES WITH
-	14] UNAUTHORIZED VEHICLES PICKING UP
	15] GUESTS, BUT CONTINUE TO WORK
	17] WITH AUTHORITIES ON ADDRESSING
[00:07:	18] THIS ISSUE AND OF COURSE, WORK
[00:07:2	20] ON PIER 66. THE SHORE POWER
	23] PROJECT MOVES AHEAD WITH THE
-	25] ARRIVAL AND PLACEMENT OF THE
	26] TRANSFORMER. WE ARE CURRENTLY
	28] TARGETING EARLY SEPTEMBER FOR
[00:07:3	30] OUR FIRST CONNECTION OF A SHIP
[00:07:3	31] TO THE SHORE. POWER SHIPS ARE
	33] SAILING ABOVE CAPACITY, SO WE
-	35] ARE EXPECTING SOME UPSIDE
	37] FINANCIALLY. AS WE WRAP UP THE
[00:07:3	39] SECOND QUARTER FINANCIALS, WE
[00:07:4	41] CONTINUE TO EMPHASIZE ECONOMIC
	42] DEVELOPMENT AND COMMUNITY
-	43] ENGAGEMENT THROUGHOUT OUR CREW
-	-
-	45] SEASON. ON AUGUST 3, HOLLAND
	47] AMERICA'S LINES EURODOM WILL
[00:07:4	49] HOST THE SUPPLIERS EVENT TO
[00:07:5	51] HIGHLIGHT THE LOCAL BUSINESSES
	52] WHO HELP PROVISION SHIPS IN
	53] SEATTLE. IN ADDITION, OUR TEAM
	56] WILL CONTINUE WORKING WITH
	57] CRUISE COMPANIES TO COORDINATE
	58] SHIP TOURS FOCUSED ON
[00:08:0	01] DEMONSTRATING ENVIRONMENTAL AND
[00:08:0	02] SUSTAINABILITY EFFORTS. THIS IS
	05] A GREAT TOUR IF YOU HAVE NOT HAD
	06] THE OPPORTUNITY TO TAKE IT.
	08] COMMISSIONERS STRONG PERFORMANCE
	10] IN OUR OPERATIONS IS A KEY
	11] INDICATOR CATER FOR OUR OVERALL
[00:08:	14] GOVERNANCE AND PERFORMANCE.
	17] MEMBERS OF THE PORT'S FINANCE
	19] TEAM MET WITH CREDIT RATING
	20] AGENCIES LAST MONTH TO SHARE THE
	22] PORT'S FINANCES, OPERATIONAL
[00:08:2	24] STATUS AND PLANS IN CONNECTION



[00:08:26] WITH THE PORT'S UPCOMING AIRPORT
[00:08:27] REVENUE BOND SALE. THESE
[00:08:29] MEETINGS HELP INVESTORS ASSESS
[00:08:31] THE RELATIVELY RELATIVE
[00:08:32] STABILITY OR RISK OF PORT BONDS.
[00:08:35] I'M VERY PLEASED TO REPORT THAT
[00:08:36] ALL BOND RATINGS WERE AFFIRMED
[00:08:38] AND MOODY'S RAISED OUR OUTLOOK
[00:08:40] FROM STABLE TO POSITIVE. THESE
[00:08:42] STRONG RATINGS MAKE PORT BONDS A
[00:08:44] MORE ATTRACTIVE INVESTMENT, AND
[00:08:46] PORT BONDS PLAY AN ESSENTIAL
[00:08:48] ROLE IN HELPING THE PORT FUND
[00:08:49] ITS \$5.8 BILLION, FIVE YEAR
[00:08:51] CAPITAL IMPROVEMENT PLAN. LATER
[00:08:54] IN TODAY'S MEETING, WE WILL
[00:08:55] SHARE HOW THESE DEVELOPMENTS
[00:08:57] PLAY INTO OUR BUDGETING PROCESS
[00:08:59] WHEN WE PRESENT A 2025 BUDGET
[00:09:01] DEVELOPMENT BRIEFING FOR YOU.
[00:09:04] MOVING TO TODAY'S COMMISSION
[00:09:05] MEETING, I'D LIKE TO HIGHLIGHT A
[00:09:06] COUPLE OF ITEMS ON THE AGENDA.
[00:09:08] ON THE CONSENT AGENDA, WE SEEK
[00:09:10] YOUR AUTHORIZATION TO EXECUTE A
[00:09:11] CONTRACT FOR SECURITY SERVICES
[00:09:13] AT ALL MARITIME AND ECONOMIC
[00:09:15] DIVISION FACILITIES WHERE THE
[00:09:17] PORT AND NOT A TENANT, IS
[00:09:18] RESPONSIBLE FOR SECURITY.
[00:09:20] SECURITY SERVICES ARE REQUIRED
[00:09:22] FOR COMPLIANCE WITH US COAST
[00:09:23] GUARD REGULATIONS AS WELL AS TO
[00:09:23] GUARD REGULATIONS AS WELL AS TO [00:09:25] SAFEGUARD THE PUBLIC, TENANTS,
[00:09:23] GUARD REGULATIONS AS WELL AS TO [00:09:25] SAFEGUARD THE PUBLIC, TENANTS, [00:09:26] CONTRACTORS, VENDORS, PORT STAFF
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100 40 401 INTRODUCE ONLINE COMMISSION
[00:10:18] INTRODUCE ONLINE COMMISSION
[00:10:21] STRATEGIC ADVISOR ERIKA CHUNG,
[00:10:22] WHO WILL PROVIDE THE REPORT. GO
[00:10:25] FOR IT, ERICA. GOOD AFTERNOON,
[00:10:28] VICE PRESIDENT HASEGAWA,
[00:10:30] PRESIDENT MOHAMMED AND
[00:10:32] COMMISSIONERS EXECUTIVE DIRECTOR
[00:10:33] METRUCK. TODAY I HAVE ONE
[00:10:36] COMMITTEE REPORT FOR YOU. ON
[00:10:38] TUESDAY, JULY 16, COMMISSIONER
[00:10:40] HASEGAWA AND CHO CONVENE THE
[00:10:42] AVIATION COMMITTEE. THE
[00:10:43] COMMITTEE DISCUSSED THE DISPUTE
[00:10:45] RESOLUTION PROCESS FOR
[00:10:46] DISCIPLINARY ACTIONS OF TAXI
[00:10:48] DRIVERS. PROGRESS IS BEING MADE
[00:10:51] ON AGREED AREAS WITH NEW
[00:10:53] TRAINING FOR CURBSIDE MANAGERS
[00:10:55] AND IMPROVED DATA CAPTURE
[00:10:56] STRATEGIES PLANNED FOR THE NEXT
[00:10:58] CURBSIDE MANAGEMENT CONTRACT.
[00:11:00] COMMISSIONERS EXPRESSED
[00:11:02] SATISFACTION IN THE PROGRESS
[00:11:03] THAT WAS BEING MADE ON THIS
[00:11:05] TOPIC. THE COMMITTEE ALSO
[00:11:07] CONVENED THE SEA ACCESS PROGRAM,
[00:11:09] WHICH FOCUSES ON ENHANCING
[00:11:11] ACCESSIBILITY AT THE AIRPORT.
[00:11:13] SEA ACCESS HAS ACHIEVED A HIGH
[00:11:16] THIRD PARTY RANKING AND HAS
[00:11:18] SEVERAL UPCOMING INITIATIVES
[00:11:19] THAT WILL FURTHER IMPROVE
[00:11:21] SERVICE. COMMISSIONERS ALSO
[00:11:23] INDICATED THEIR SUPPORT FOR THIS
[00:11:24] PROGRAM AND COMMENDED STAFF ON
[00:11:26] THEIR EXCELLENT WORK BOTH DURING
[00:11:28] ACCESSIBILITY AT THE PORT. THIS
[00:11:30] CONCLUDES MY REPORT. THANK YOU.
[00:11:33] THANK YOU FOR THE REPORT,
[00:11:34] ERICA. ARE THERE ANY FOLLOW UP
[00:11:35] QUESTIONS REGARDING COMMITTEES
[00:11:38] OR ANY QUESTIONS FOR EXECUTIVE
[00:11:40] DIRECTOR METRUCK AT THIS TIME?
[00:11:42] SEEING NONE, WE ARE AT THE
[00:11:44] PUBLIC COMMENTS SECTION OF OUR
[00:11:45] AGENDA. THE BOARD COMMISSION
[00:11:46] WELCOMES PUBLIC COMMENT AS AN
[00:11:47] IMPORTANT PART OF THE PUBLIC
[00:11:49] PROCESS. COMMENTS ARE RECEIVED
[00:11:50] AND CONSIDERED BY THE COMMISSION
[00:11:52] IN ITS DELIBERATIONS. BEFORE WE
[00:11:54] TAKE THE PUBLIC COMMENT, WE'LL
[00:11:55] REVIEW OUR RULES FOR IN PERSON
[00:11:57] AND VIRTUAL COMMENT. CLARK HART,
[00:11:59] PLEASE PLAY THE RECORDED RULES.
[00:12:02] THANK YOU, MADAM COMMISSION VICE
[00:12:03] PRESIDENT. GIVE ME ONE MOMENT
[00:12:05] HERE TO PULL IT UP. AT THE END
[00:12:08] OF THE SPEAKER'S COMMENT PERIOD,
[00:12:10] THE COMMISSION ACCEPTS COMMENTS
[00:12:11] ON ITEMS APPEARING ON ITS AGENDA
[00:12:13] AND ITEMS RELATED TO THE CONDUCT
[00:12:15] OF PORT BUSINESS. PRESIDING

Transcript of Regular Meeting on Jul 23, 2024 12:00pm



[00:12:17] OFFICER WILL ASK SPEAKERS TO [00:12:19] LIMIT THEIR COMMENTS TO THESE [00:12:20] TOPICS. THIS RULE APPLIES TO [00:12:22] BOTH INTRODUCTORY AND CONCLUDING [00:12:24] REMARKS. DISRUPTIONS OF [00:12:26] COMMISSIONED PUBLIC MEETINGS ARE [00:12:27] PROHIBITED. GENERAL DISRUPTIONS [00:12:29] INCLUDE, BUT ARE NOT LIMITED TO, [00:12:30] THE SPEAKING BEFORE BEING [00:12:33] RECOGNIZED BY THE PRESIDING [00:12:34] OFFICER, HOLDING OR PLACING [00:12:36] BANNERS AND SIGNS IN THE MEETING [00:12:37] ROOM IN A WAY THAT ENDANGERS [00:12:39] OTHERS OR OBSTRUCTS THE FLOW OF [00:12:41] PEOPLE OR VIEW OF OTHERS AT THE [00:12:42] MEETING INTENTIONALLY [00:12:44] DISRUPTING, DISTURBING OR [00:12:45] OTHERWISE IMPEDING ATTENDANCE OR [00:12:47] PARTICIPATION AT A MEETING [00:12:49] REFUSING TO FOLLOW THE DIRECTION [00:12:50] OF THE PRESIDING OFFICER OR [00:12:52] SECURITY PERSONNEL ATTEMPTING TO [00:12:54] USE THE COMMENT TIME FOR [00:12:55] PURPOSEFUL DELAY WITHOUT [00:12:56] CONVEYING A DISCERNIBLE MESSAGE [00:12:59] USING THE COMMENT PERIOD TO [00:13:00] ASSIST IN THE CAMPAIGN FOR [00:13:01] ELECTION OF ANY PERSON TO ANY [00:13:03] OFFICE OR FOR THE PROMOTION OF [00:13:05] OR OPPOSITION TO ANY BALLOT [00:13:08] PROPOSITION, EXCEPT WHEN [00:13:09] ADDRESSING ACTION BEING TAKEN BY [00:13:11] THE COMMISSION ON ON A BALLOT [00:13:12] PROPOSITION APPEARING ON ITS [00:13:14] AGENDA DIRECTING PUBLIC COMMENTS [00:13:16] TO THE AUDIENCE ENGAGING IN [00:13:18] ABUSIVE OR HARASSING BEHAVIOR, [00:13:20] INCLUDING, BUT NOT LIMITED TO, [00:13:21] DEROGATORY REMARKS BASED ON AGE. [00:13:24] RACE, COLOR, NATIONAL ORIGIN, [00:13:26] ANCESTRY, RELIGION, DISABILITY, [00:13:29] PREGNANCY, SEX, GENDER, SEXUAL [00:13:31] ORIENTATION, TRANSGENDER STATUS, [00:13:33] MARITAL STATUS, OR ANY OTHER [00:13:35] CATEGORY PROTECTED BY LAW, THE [00:13:37] USE OF OBSCENE OR PROFANE [00:13:39] LANGUAGE AND GESTURES, ASSAULTS [00:13:41] OR OTHER THREATENING BEHAVIOR [00:13:42] AND SEXUAL MISCONDUCT OR SEXUAL [00:13:44] HARASSMENT FOR SAFETY PURPOSES. [00:13:47] INDIVIDUALS ARE ASKED NOT TO [00:13:49] PHYSICALLY APPROACH [00:13:50] COMMISSIONERS OR STAFF AT THE [00:13:51] MEETING TABLE. DURING THE [00:13:52] MEETING, INDIVIDUALS MAY PROVIDE [00:13:55] WRITTEN PUBLIC COMMENT BEFORE OR [00:13:57] AFTER THE MEETING AND IN [00:13:58] ADDITION, SPEAKERS MAY OFFER [00:14:00] WRITTEN MATERIALS TO THE [00:14:01] COMMISSIONED CLERK FOR [00:14:02] DISTRIBUTION DURING THEIR [00:14:03] TESTIMONY TO THE COMMISSION. A [00:14:05] DETAILED LIST OF THE PUBLIC



[00:14:07] COMMENT RULES IS AVAILABLE
[00:14:08] THROUGH THE COMMISSION CLERK.
[00:14:09] IF A MEETING IS DISRUPTED BY AN
[00:14:11] INDIVIDUAL IN ATTENDANCE IN THE
[00:14:13] MEETING ROOM OR BY AN INDIVIDUAL
[00:14:15] PROVIDING PUBLIC COMMENT IN
[00:14:16] PERSON OR VIRTUALLY, THE PORT
[00:14:18] WILL IMPOSE PROGRESSIVE
[00:14:20] CONSEQUENCES THAT MAY RESULT IN
[00:14:22] EXCLUSION FROM FUTURE MEETINGS.
[00:14:24] WRITTEN MATERIALS PROVIDED TO
[00:14:25] THE CLERK WILL BE INCLUDED IN
[00:14:27] TODAY'S MEETING RECORD. THE
[00:14:28] CLERK HAS A LIST OF THOSE
[00:14:29] PREPARED TO SPEAK. WHEN YOUR
[00:14:31] NAME IS CALLED, PLEASE COME TO
[00:14:33] THE TESTIMONY TABLE OR UNMUTE
[00:14:35] YOURSELF. IF JOINING VIRTUALLY,
[00:14:37] REPEAT YOUR NAME FOR THE RECORD
[00:14:39] AND STATE YOUR TOPIC RELATED TO
[00:14:41] AN ITEM ON THE AGENDA OR RELATED
[00:14:43] TO THE CONDUCT OF POOR BUSINESS.
[00:14:45] FOR THOSE JOINING VIRTUALLY WHEN
[00:14:47] YOU HAVE CONCLUDED YOUR REMARKS
[00:14:49] PLEASE TURN OFF YOUR CAMERA AND
[00:14:51] MUTE YOUR MICROPHONE. OUR PUBLIC
[00:14:53] COMMENT PERIOD WILL NOW
[00:14:54] COMMENCE. THANK YOU AGAIN FOR
[00:14:56] JOINING US TODAY.
[00:15:00] THANK YOU. RECORDED VOICE PERSON
[00:15:06] CLARK HART. PLEASE CALL UP OUR
[00:15:07] FIRST SPEAKER. THANK YOU. LET ME
[00:15:09] GET THE TIMER UP.
[00:15:13] AND WE HAVE ONE SIGN UP TODAY
[00:15:15] FROM BARBARA MCMICHAEL.
[00:15:18] BARBARA, IF YOU COULD REPEAT
[00:15:20] YOUR NAME FOR THE RECORD AND
[00:15:21] YOUR AGENDA ITEM OR TOPIC
[00:15:23] RELATED TO THE CONDUCT OF PORT
•
[00:15:24] BUSINESS, PLEASE WELCOME
[00:15:30] BARBARA. THANK YOU. BARBARA
[00:15:32] MCMICHAEL HERE DEFENDERS OF HIGH
[00:15:34] LINE FOREST. AND MY TOPIC IS
[00:15:37] REGARDING THE PORT'S AGREEMENT
[00:15:40] TO PURCHASE THE PARCEL FROM THE
[00:15:41] CITY OF DES MOINES. AS A
[00:15:45] DES MOINES RESIDENT, I LISTENED
[00:15:46] TO ALL OF YOU LEGITIMATELY
[00:15:48] WONDER AT YOUR PORT COMMISSION
[00:15:50] MEETING LAST WEEK WHY THERE
[00:15:51] HADN'T BEEN BETTER COMMUNICATION
[00:15:53] WITH THE PUBLIC ABOUT THIS
[00:15:54] PROPOSED DEVELOPMENT EARLIER ON.
[00:15:56] I'M BACK TODAY TO GIVE YOU A
[00:15:57] LITTLE BACKGROUND ON THAT.
[00:15:59] UNTIL NOVEMBER OF LAST YEAR, WE
[00:16:00] HAD A CITY MANAGER WHO'D ALSO
[00:16:02] TAKEN ON THE ROLE OF ECONOMIC
[00:16:03] DEVELOPMENT DIRECTOR. THAT CITY
[00:16:05] EMPLOYEE KIND OF THOUGHT HE WAS
[00:16:07] THE BOSS OF THE CITY COUNCIL.
[00:16:09] AND FOR SEVERAL YEARS HE WAS
[00:16:10] PRETTY SUCCESSFUL AT QUIETING



[00:16:13] MUZZLING ALTERNATIVE VIEWPOI	NTS,
[00:16:14] SOMETIMES EVEN TO THE POINT ()F
[00:16:16] CENSURE. PUBLIC COMMUNICATION	
	JIN .
[00:16:18] WASN'T JUST A LOCAL PRIORITY.	
[00:16:20] IN FACT, IT WAS DISCOURAGED.	
[00:16:22] LATE LAST YEAR, THE CITY COUNC	CIL
[00:16:24] HAD ASKED THE CITY MANAGER T	
[00:16:26] MOVE ON. BUT AT VARIOUS CITY	Ŭ
[00:16:28] COUNCIL MEETINGS, I'VE HEARD	
[00:16:29] MANY DIFFERENT RESIDENTS COM	ИE
[00:16:31] BEFORE THE COUNCIL TO THE CIT	Υ
[00:16:32] TO BRING A COMMUNICATIONS	
[00:16:35] PROFESSIONAL ON BOARD SO THA	ΔТ
[00:16:36] WE'D HAVE A BETTER UNDERSTAN	
[00:16:37] OF WHAT'S GOING ON. MAYBE THA	
[00:16:39] WORKED TO THE ADVANTAGE OF	THE
[00:16:41] PORT'S DEVELOPMENT STRATEGY	/ TO
[00:16:42] GO AHEAD AND PURSUE DEVELOF	
[00:16:44] AROUND THE AIRPORT WITHOUT A	
[00:16:45] MAJOR PUSHBACK. BUT I CAN TEL	
[00:16:47] YOU TODAY THAT THANKS TO THE	-
[00:16:48] DISCUSSION THE COMMISSIONERS	S HAD
[00:16:50] LAST WEEK, WE ARE PUSHING BAG	
[00:16:52] IN DES MOINES. TODAY WE'LL BE	
	_
[00:16:53] SUBMITTING A CHALLENGE TO THI	E
[00:16:55] CITY'S ACTING CEPA OFFICIALS	
[00:16:56] DETERMINATION OF NON	
[00:16:58] SIGNIFICANCE FOR DES MOINES	
[00:16:59] CREEK BUSINESS PARK WEST. GIV	/FN
[00:17:01] THE CONTEXT OF A	,
	_
[00:17:02] CATASTROPHICALLY HOT SUMME	≺
[00:17:03] ACROSS THE GLOBE, AND HERE	
[00:17:05] RECORD BREAKING TEMPERATUR	ES AT
[00:17:07] SEATAC, IT SEEMS TOTALLY	
[00:17:09] SIGNIFICANT THAT WE SHOULD NO)T
[00:17:11] BE REMOVING 836,000 VEGETATIO	
[00:17:14] TO BUILD A 400,000 SQUARE FOOT	
[00:17:16] FACILITY THAT WILL HAVE AN	
[00:17:18] ASPHALT LOT LARGE ENOUGH FO	R 400
[00:17:20] PARKING STALLS AND THAT WILL	
[00:17:21] GENERATE AN ADDITIONAL 868	
[00:17:24] VEHICULAR TRIPS DAILY. THIS	
[00:17:26] GROWTH ISN'T SUSTAINABLE. WE	
[00:17:30] REMEMBER THAT YOU ARE THE BO	OSS
[00:17:32] OF THE STAFF. THEY'RE AN	
[00:17:33] EXCELLENT STAFF, BUT THEY'RE	
[00:17:34] DEVELOPMENT, NOT THE OTHER \	NAY
[00:17:36] AROUND. AND WE CITIZENS ARE	
[00:17:37] ULTIMATELY THE BOSS OF YOU. B	
[00:17:38] WE'RE VERY COLLABORATIVE. SO	
[00:17:40] ENCOURAGE OUR COMMISSIONER	R CHO
[00:17:42] THINK GLOBALLY, ACT LOCALLY,	
[00:17:44] AND DEMONSTRATE TRUE LEADER	RSHIP
[00:17:47] IN THE FACE OF THIS	
	/OLI
[00:17:48] ENVIRONMENTAL CRISIS. THANK Y	UU.
[00:17:55] WE DON'T HAVE ANYBODY ELSE	
[00:17:56] SIGNED UP. IS THERE ANYBODY E	LSE
[00:17:58] IN THE ROOM OR ONLINE THAT DI)
[00:18:01] NOT SIGN UP IN ADVANCE, BUT	
[00:18:02] WOULD LIKE TO ADDRESS THE	
[00:18:03] COMMISSION? GOING ONCE.	
[00:18:07] GOING TWICE.	
[00:18:11] WELL, THAT CONCLUDES OUR PUB	3LIC



[00:18:12]	COMMENT FOR THE DAY.
[00:18:15]	AND AT THIS TIME, CLERK HART,
[00:18:17]	CAN YOU GIVE A SYNOPSIS OF THE
[00:18:18]	WRITTEN COMMENTS THAT WE'VE
[00:18:19]	RECEIVED? THANK YOU, MADAM
	COMMISSIONED VICE PRESIDENT. WE
	HAVE NOT RECEIVED ANY WRITTEN
[00:18:22]	COMMENTS FOR TODAY'S MEETING
	HEARING. NO FURTHER PUBLIC
	TESTIMONY. WE WILL MOVE ON TO
	THE CONSENT AGENDA. ITEMS ON THE
	CONSENT AGENDA ARE CONSIDERED
	ROUTINE AND WILL BE ADOPTED BY
	ONE MOTION. ITEMS REMOVED FROM
	THE CONSENT AGENDA WILL BE
	CONSIDERED SEPARATELY
	IMMEDIATELY AFTER ADOPTION.
	AT THIS TIME, THE CHAIR WILL
	ENTERTAIN A MOTION TO APPROVE
	THE CONSENT AGENDA. COVERING
	THE CONSENT AGENDA. COVERING
	ABCDEFGHIJK AND L
	SO MOVED. THE MOTION'S BEEN MADE
	BY COMMISSIONER CHO. DO I HAVE A
	SECOND? AND THE SECOND HAS BEEN
	MADE BY COMMISSION. WAS THAT
	COMMISSIONER CALKINS? YES,
	MA'AM. THANK YOU VERY MUCH.
	AT THIS TIME, DOES ANYBODY HAVE
	ANY COMMENTS ON ANY OF THE
	CONSENT AGENDA ITEMS?
	WELL, FOR I MYSELF, I JUST WANT
	TO LET THE PUBLIC KNOW THAT I
	DID INQUIRE REGARDING TO THE
	SECURITY GUARD CONTRACT THAT IS
	BEFORE US. I ASKED WHO THE
	CONTRACT WOULD GO OUT TO AND
	THEY SAID THAT IT'S ACTUALLY
	GOING TO GO OUT TO A COMPETITIVE
	BID. THEREFORE, WE DON'T KNOW TO
	WHOM THE CONTRACT WILL BE
	AWARDED. I ASKED ABOUT SECURITY
	PERSONNEL TRAINING, TO WHICH I
	WAS INFORMED THAT THE PORT
	REQUIRES THE CONTRACTOR TO
	PROVIDE TRAINING TO MEET
	WASHINGTON STATE SECURITY GUARD
	STANDARDS LEADING TO EVERY
	SECURITY GUARD BEING LICENSED BY
[00:19:42]	THE STATE. THAT THE COMPANY IS
[00:19:44]	ALSO REQUIRED TO PROVIDE
[00:19:45]	TRAINING AND CERTIFICATION AS A
[00:19:47]	WASHINGTON STATE FLAGGER FOR
[00:19:48]	DIRECTING TRAFFIC AND THAT WE
	REQUIRE THE COMPANY TO TRAIN
[00:19:51]	THEIR STAFF TO THE US COAST
[00:19:52]	GUARD MARITIME SECURITY
	STANDARDS FOUND IN TITLE 333,
[00:19:56]	FEDERAL THE CODE OF FEDERAL
	REGULATIONS PART 101 AND 105,
	THAT ALL TRAINING IS THE
	RESPONSIBILITY OF THE
	CONTRACTOR. ADDITIONALLY, WE
	•



[00:20:05] HOLD THE CONTRACTOR TO OUR PORT [00:20:06] OF SEATTLE CODE OF CONDUCT AS [00:20:08] WELL AS OUR RAISE VALUES OEDI [00:20:10] ANTI DISCRIMINATION STANDARDS [00:20:12] AND COMPLIANCE WITH OUR POLICIES [00:20:13] AND PROCEDURES. THESE POLICIES, [00:20:15] PROCEDURES AND STANDARDS ARE [00:20:17] SHARED WITH THE COMPANIES WITHIN [00:20:18] THE RFP THAT WE ADVERTISE. I [00:20:21] ASKED SPECIFICALLY ABOUT DE [00:20:23] ESCALATION TRAINING, AND THEY [00:20:24] CONFIRMED THAT, YES, IT'S PART [00:20:25] OF THE WASHINGTON STATE SECURITY [00:20:27] GUARD CERTIFICATION TRAINING.
[00:20:30] SEEING NO FURTHER COMMENTS, [00:20:32] CLERK HART, PLEASE CALL THE ROLL
[00:20:35] FOR THE CONSENT AGENDA. THANK
[00:20:37] YOU. FOR APPROVAL OF THE CONSENT
[00:20:38] AGENDA, BEGINNING WITH [00:20:39] COMMISSIONER CALKINS.
[00:20:42] THANK YOU. COMMISSIONER CHO.
[00:20:44] AYE. THANK YOU. COMMISSIONER
[00:20:45] FELLEMAN. AYE. THANK YOU.
[00:20:48] COMMISSIONER HASEGAWA. AYE. [00:20:50] THANK YOU. COMMISSIONER
[00:20:51] MOHAMMED. AYE. THANK YOU. FIVE
[00:20:55] AYES AND ZERO. AND AS FOR THIS
[00:20:56] ITEM, THE MOTION PASSES.
[00:21:09] ALL RIGHT.
[00:21:13] AT THIS TIME. [00:21:18] SO SORRY. GIVE ME JUST 1 SECOND.
[00:21:22] WE WILL MOVE ON TO NEW BUSINESS.
[00:21:27] I DON'T HAVE IT ON MY PAGE, BUT
[00:21:28] WE ARE ON ITEM TEN A REGARDING
[00:21:31] AUTHORIZATION FOR THE EXECUTIVE [00:21:33] DIRECTOR TO ADVERTISE AND
[00:21:34] EXECUTE CONTRACTS FOR TECHNICAL
[00:21:35] CONSULTING, PROJECT DEFINITION
[00:21:37] SERVICES AND PROJECT MANAGEMENT
[00:21:39] SUPPORT TO PREPARE, PREDESIGN [00:21:40] AND BRIDGING DOCUMENTS, AND TO
[00:21:40] AND BRIDGING DOCUMENTS, AND TO
[00:21:42] OF THE DEVELOPMENT OF THE
[00:21:43] PROJECT DEFINITION DOCUMENT AT
[00:21:45] SATELLITE TRANSIT SYSTEM RENEWAL
[00:21:47] AND REPLACEMENT PROJECT AT [00:21:48] SEATTLE TACOMA INTERNATIONAL
[00:21:49] AIRPORT IN THE AMOUNT OF \$9
[00:21:51] MILLION. SINCE I JUST INTRODUCED
[00:21:53] THE TOPIC, I WILL TURN TO
[00:21:55] EXECUTIVE DIRECTOR METRUCK. [00:21:56] THANK YOU. TO SAY A BIT MORE.
[00:21:56] THANK YOU, TO SAY A BIT MORE. [00:21:58] THANK YOU, VICE PRESIDENT
[00:21:59] HASEGAWA. COMMISSIONERS, AT OUR
[00:22:01] LAST MEETING, YOU APPROVED AN
[00:22:03] ITEM RELATED TO THE AUTOMATED
[00:22:04] TRAIN CONTROL SYSTEM. TODAY'S [00:22:06] ACTION IS THE FIRST STEP FOR
[00:22:00] RENEWAL AND REPLACEMENT FOR THE
[00:22:08] ENTIRE SATELLITE TRANSIT SYSTEM.
[00:22:11] FIRST IMPLEMENTED IN 1973, THE
[00:22:13] STS WAS ONE OF THE FIRST TRAINED [00:22:15] SYSTEMS IN THE UNITED STATES TO
[00.22.10] STSTEWS IN THE UNITED STATES TO



[00:22:16] BE AUTOMATED. THE LAST
[00:22:19] MODERNIZATION OCCURRED IN 2003.
[00:22:21] THE SYSTEM IS NEARING THE USE OF
[00:22:22] ITS END OF ITS USEFUL LIFE, AND
[00:22:25] A PROJECT DEFINITION DOCUMENT
[00:22:27] MUST BE DEVELOPED TO ADDRESS
[00:22:28] FUTURE GROWTH IN THE AGING
[00:22:30] TUNNEL. I RECENTLY TOURED BEHIND
[00:22:33] THE SCENES OF THIS SYSTEM,
[00:22:34] WHICH IS SUPERBLY MAINTAINED BY
[00:22:37] OUR SEA TEAM. BUT IT'S GETTING
[00:22:39] HARDER AND HARDER TO MAINTAIN,
[00:22:41] AND IT IS TIME FOR US TO BEGIN
[00:22:42] THE WORK TO REPLACE THIS AND
[00:22:44] RENEW THIS CRITICAL SYSTEM. WE
[00:22:46] ANTICIPATE THIS ITEM COMING BACK
[00:22:48] TO COMMISSION SOMETIME IN 2026,
[00:22:50] ONCE THE PROJECT DEFINITION
[00:22:51] DOCUMENT IS COMPLETE. THE
[00:22:54] PRESENTERS THIS AFTERNOON ARE
[00:22:55] KERRY STEVENS, DIRECTOR,
[00:22:56] AVIATION FACILITIES AND CAPITAL
[00:22:58] PROGRAMS, AND FAITH KIM,
[00:23:00] AVIATION CAPITAL DEVELOPMENT
[00:23:01] MANAGER. SO I'M GOING TO TURN IT
[00:23:02] OVER TO KERRY TO KICK US OFF,
[00:23:06] ALL RIGHT? GOOD AFTERNOON,
[00:23:08] COMMISSIONERS EXECUTIVE
[00:23:10] DIRECTOR, METRUCK. AS STEVE SAID,
[00:23:12] I'M KERRY STEVENS, AVIATION
[00:23:14] DIRECTOR FOR FACILITIES AND
[00:23:15] CAPITAL PROGRAMS. I'M HERE TO
[00:23:17] DISCUSS AND REQUEST OUR
[00:23:19] AUTHORIZATION FOR THE INITIATION
[00:23:21] OF A SIGNIFICANT AND ESSENTIAL
[00:23:23] NEW PROGRAM, THE SATELLITE
[00:23:25] TRANSIT SYSTEM RENEWAL AND
[00:23:26] REPLACEMENT PROGRAM. I HAVE WITH
[00:23:29] ME FAITH KIM. SHE'S THE CAPITAL
•
[00:23:31] PROGRAMS DEVELOPMENT MANAGER
[00:23:33] THAT LED THIS PROGRAM
[00:23:34] DEVELOPMENT SO FAR AND WILL BE
[00:23:37] LEADING IT THROUGHOUT THE
[00:23:39] PLANNING AND PROJECT DEFINITION
[00:23:40] PHASES. WE'RE HERE TO PRESENT
[00:23:42] OUR INITIAL REQUEST FOR
[00:23:45] AUTHORIZATION TO PROCEED WITH
•
[00:23:46] THOSE PROJECT DEFINITION
[00:23:49] DOCUMENTATION, AS WELL AS THE
[00:23:51] PREPARATION OF PRE DESIGN AND
[00:23:53] BRIDGING DOCUMENTS. NEXT SLIDE,
[00:23:56] PLEASE. SO, THE SATELLITE
[00:23:59] TRANSIT SYSTEM IS COMMONLY KNOWN
[00:24:01] AS THE STS. IT'S OUR AIRPORT
[00:24:05] PEOPLE MOVER, OR APM FOR SEA,
[00:24:09] THE SYSTEM TO ORIENT A LITTLE
[00:24:09] THE SYSTEM TO ORIENT A LITTLE [00:24:11] BIT. IT'S A THREE LINE SYSTEM,
HILL ZATELLEL LES ATTERELLINE SYSTEM
•
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS [00:24:17] ACTUALLY CONNECT US TO ALL OF
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS [00:24:17] ACTUALLY CONNECT US TO ALL OF [00:24:19] OUR SIX CONCOURSES, AND THEN WE
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS [00:24:17] ACTUALLY CONNECT US TO ALL OF
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS [00:24:17] ACTUALLY CONNECT US TO ALL OF [00:24:19] OUR SIX CONCOURSES, AND THEN WE [00:24:20] HAVE THE SINGLE LINE SHUTTLE
[00:24:14] ALL UNDERGROUND. THE TWO LOOPS [00:24:17] ACTUALLY CONNECT US TO ALL OF [00:24:19] OUR SIX CONCOURSES, AND THEN WE



[00:24:26] STATIONS. THE SYSTEM SEES
[00:24:28] SIGNIFICANT USE, SPECIFICALLY
[00:24:31] WITH OUR HUB CARRIER IN THE
[00:24:33] NORTH, ALASKA. AND IN
[00:24:36] 2023, WE SAW
[00:24:39] CLOSE TO TWO THIRDS OF OUR
[00:24:41] ANNUAL PASSENGER DEMAND FOR THE
[00:24:44] WHOLE AIRPORT GOING THROUGH OUR
[00:24:46] SATELLITE TRANSIT SYSTEM. NEXT
[00:24:48] SLIDE, PLEASE.
[00:24:51] SO THE RENEWAL AND REPLACEMENT
[00:24:54] OF THE STS SYSTEM, PUT SIMPLY,
[00:24:57] IS ESSENTIAL TO THE OVERALL
[00:24:58] OPERATION OF THE AIRPORT,
[00:25:00] SPECIFICALLY SINCE IT IS OUR
[00:25:01] ONLY MASS PASSENGER CONNECTION
[00:25:03] TO THE N AND S CONCOURSES. OVER
[00:25:06] THE PAST SEVERAL YEARS, WE HAVE
[00:25:08] PERFORMED VARIOUS STUDIES AND
[00:25:10] PLANNING ASSESSMENTS OF THE STS
[00:25:12] SYSTEM, VEHICLES, TUNNEL
[00:25:14] SYSTEMS, AND STRUCTURE. WE HAVE
[00:25:16] CONDUCTED A LONG TERM PASSENGER
[00:25:17] CONVEYANCE STUDY TO REVIEW THE
[00:25:20] ALTERNATIVES, INCLUDING NEW
[00:25:21] TUNNELS AND VARIOUS TYPES OF APM
[00:25:23] SYSTEMS, LOOKING AT
[00:25:25] CONSTRUCTABILITY, OPERATIONAL
[00:25:27] IMPACT, PASSENGER CAPACITY,
[00:25:29] COST, AND SCHEDULE. WE CONCLUDED
[00:25:32] OUR BEST PERFORMING OPTION WAS
[00:25:34] TO REPLACE THE STS SYSTEM
[00:25:36] UTILIZING THE CURRENT TUNNEL
[00:25:37] CONFIGURATION AND REHABILITATE
[00:25:40] THE TUNNEL STRUCTURES AND
[00:25:41] SUPPORTING INFRASTRUCTURE. WE
[00:25:43] ALSO DETERMINED THAT A NEW
[00:25:45] PEDESTRIAN CONNECTION BETWEEN D
[00:25:47] AND N CONCOURSES WOULD ASSIST IN
[00:25:49] LESSENING THE IMPACT OF THE
[00:25:53] SIGNIFICANT AMOUNT OF WORK AND
[00:25:54] DOWNTIME WE ARE ANTICIPATING
[00:25:55] WITH THIS PROGRAM, AS WELL AS [00:25:57] PROVIDE A REDUNDANT ROUTE FOR
[00:26:00] PASSENGERS PROVIDING NEEDED
[00:26:01] CIRCULATION FLEXIBILITY. NEXT
[00:26:03] SLIDE PLEASE. A LITTLE BIT OF
[00:26:07] HISTORY STEVE KIND OF MENTIONED
[00:26:08] SOME OF THIS. THE STS WAS FIRST
[00:26:10] IMPLEMENTED IN THE EARLY
[00:26:11] SEVENTIES WITH THE ADDITION OF
[00:26:14] OUR NNS CONCOURSES. AT THAT
[00:26:17] TIME, IT WAS ONLY THE SECOND APM
[00:26:19] IN THE NATION, RIGHT BEHIND
[00:26:21] TAMPA. I THINK TAMPA WAS IN 71
[00:26:23] AND WE WERE AROUND 73. THE
[00:26:26] SYSTEM RENEWAL WAS A SYSTEM
[00:26:28] RENEWAL WAS ACCOMPLISHED IN THE
[00:26:29] EARLY TWO THOUSANDS WHEN THEY
[00:26:31] REPLACED ALL THE CARS PLUS THE
[00:26:33] ELECTRICAL AND CONTROL SYSTEMS.
[00:26:35] SO TYPICALLY AN APM'S SERVICE
[00:26:38] LIFE IS AROUND 30 YEARS. IT'S



[00:26:40] MAINLY DICTATED BY THE LIFESPAN [00:26:42] OF THE VEHICLES, WHICH ARE [00:26:45] CONSIDERED MILLION MILE CARS. [00:26:47] THE PROJECT TO REPLACE THE [00:26:48] CONTROL SYSTEM, AS STEVE [00:26:50] DISCUSSED AS WELL, IS CURRENTLY [00:26:51] PROCEEDING AND WE EXPECT OUR [00:26:53] CURRENT CARS TO REACH THEIR END [00:26:54] OF THEIR USEFUL LIFE BETWEEN [00:26:57] 2030 AND 2035. NEXT SLIDE [00:27:00] PLEASE. [00:27:03] SO THE CURRENT CARS ARE NOT ONLY [00:27:06] GETTING UP THERE IN MILES, THEY [00:27:08] ARE ALSO SIGNIFICANTLY [00:27:10] SPECIFICALLY DESIGNED AND SIZED [00:27:12] FOR OUR TUNNEL REQUIREMENTS. [00:27:13] THE VEHICLE DEVELOPMENT AND [00:27:14] FABRICATION WILL TAKE SEVERAL [00:27:16] YEARS, WHICH IS WHY WE ARE [00:27:17] STARTING THIS PROGRAM NOW IN [00:27:19] 2024. ONE OF [00:27:22] OUR ADDITIONAL CHALLENGES IS THE [00:27:24] AGE OF OUR TUNNEL STRUCTURES AND [00:27:26] SYSTEMS. AT 50 YEARS OLD, WE ARE [00:27:30] SEEING SIGNIFICANT CRACKING AND [00:27:32] WATER PENETRATION. THE LAST [00:27:33] REPLACEMENT IN THE TWO THOUSANDS [00:27:35] FOCUSED MAINLY ON THE SYSTEM AND [00:27:37] STATION RENEWAL. THIS [00:27:39] REPLACEMENT WILL NEED TO FOCUS [00:27:40] ON THOSE AREAS AS WELL AS THE [00:27:42] STRUCTURAL AND ELECTRICAL SYSTEM [00:27:44] REHABILITATIONS, ALL WHILE 100:27:471 MEETING OUR CURRENT PEAK [00:27:48] DEMANDS. THE PROPOSED PEDESTRIAN [00:27:51] CONNECTION BETWEEN THE D AND N [00:27:53] CONCOURSE WILL NOT ONLY ASSIST [00:27:55] IN THE PASSENGER CIRCULATION [00:27:57] DURING CONSTRUCTION, BUT IT WILL [00:27:58] ALSO PROVIDE US WITH ADDED [00:28:00] RESILIENCY IN A REDUNDANT [00:28:01] PATHWAY, ALLOWING PASSENGERS [00:28:04] ANOTHER ROUTE AND BETTER [00:28:05] DOWNTIME FOR SYSTEM MAINTENANCE. [00:28:07] I'LL TURN IT OVER TO FAITH NOW [00:28:09] TO TALK A LITTLE BIT MORE ABOUT [00:28:11] THE PROGRAM DEFINITION [00:28:12] DOCUMENTATION THAT WE ARE [00:28:14] REQUESTING AS WELL AS OUR PRE [00:28:15] DESIGNED WORK THAT WE ARE [00:28:16] REQUESTING THIS AUTHORIZATION. [00:28:20] NEXT SLIDE PLEASE. SO THE [00:28:24] PDD, JUST TO GIVE YOU A [00:28:25] DEFINITION. SO IT IS A PROJECT [00:28:27] DEFINITION DOCUMENT AND IT IS [00:28:29] REQUIRED. IT'S A BRIDGING [00:28:31] DOCUMENT BEFORE PROJECT DESIGN [00:28:33] AND IT WILL BE USED AS A [00:28:35] STARTING POINT TO REFINE A [00:28:37] PROJECT CONCEPT, APPROXIMATELY [00:28:39] 15% DESIGN LEVEL OF THE [00:28:41] PREFERRED SOLUTION AND IT WILL [00:28:44] ALSO ADDRESS SUSTAINABLE GOALS.



[00:28:46] AND WE'RE LOOKING AT [00:28:47] APPROXIMATELY ABOUT 112 WEEKS [00:28:48] FOR OUR DURATION, WHICH IS A [00:28:50] LITTLE BIT OVER TWO YEARS. NEXT [00:28:53] SLIDE, PLEASE. AND KERRY TALKED [00:28:56] CHALLENGES THAT WE'RE CURRENTLY [00:28:58] FACING WITH THE STS AND HOW THE [00:29:00] PDD WILL ADDRESS IS. SO, FOR [00:29:02] EXAMPLE, AGING TUNNEL IN THE [00:29:05] PDD, WE'LL BE EVALUATING [00:29:07] ALTERNATIVE STRUCTURAL [00:29:08] REHABILITATION CONCEPTS AS WELL [00:29:11] AS DEVELOPING PREFERRED CONCEPT, [00:29:14] UP TO 15% DESIGN OF THE TUNNEL [00:29:17] AND AS WELL AS THE NORTH [00:29:18] PEDESTRIAN CONNECTOR TO ADDRESS [00:29:21] THE END OF LIFE OF THE STS [00:29:23] VEHICLE. WE'LL BE DEVELOPING [00:29:25] DIFFERENT CONCEPTS FOR STS [00:29:27] SYSTEM REPLACEMENT. AND OVERALL, [00:29:30] THE PDD WILL ALSO REVIEW [00:29:32] PREVIOUS STUDY THAT WAS [00:29:33] PERFORMED, AS WELL AS ANALYZING [00:29:36] EXISTING CONDITION AND ALSO [00:29:38] PERFORM ADDITIONAL SITE SURVEY [00:29:40] NEEDED AND ALSO CONDUCT RISK [00:29:42] ASSESSMENT NEEDED. NEXT SLIDE, [00:29:45] PLEASE. AND THIS IS A VERY HIGH [00:29:48] LEVEL TIMELINE OF WHAT THE STS [00:29:50] REPLACEMENT PROGRAM LOOKS LIKE, [00:29:52] JUST TO GIVE YOU A LITTLE BIT OF [00:29:54] AN IDEA. SO, THIS IS STILL VERY [00:29:56] PRELIMINARY. THIS TIMELINE MAY 100:29:591 CHANGE AS WE KNOW MORE ABOUT THE [00:30:01] SCOPE THROUGH THE PDD. BUT WHAT [00:30:03] WE'RE LOOKING AT IS 2024. SO [00:30:05] RIGHT NOW, WHEN WE GET THE [00:30:08] APPROVAL FOR THE FUNDING TO [00:30:09] START THE PDD, WE WILL EXECUTE [00:30:11] THE SERVICE DIRECTIVE AND GET [00:30:13] THE PDD STARTED. AND AFTER THAT, [00:30:15] WE WILL BE DOING THE PRE [00:30:17] DESIGNED ENGINEERING AND THEN [00:30:18] DESIGN VEHICLE PROCUREMENT AFTER [00:30:20] THAT. AND WE ARE CURRENTLY [00:30:22] ESTIMATED TO START CONSTRUCTION [00:30:24] IN 2030. AND PROJECT COMPLETION [00:30:26] BY 2036 IS WHAT WE'RE [00:30:28] ESTIMATING. NEXT SLIDE, PLEASE. [00:30:32] SO WHAT WE ARE REQUESTING HERE [00:30:34] FOR AUTHORIZATION TODAY IS, [00:30:36] NUMBER ONE, ADVERTISE AND [00:30:38] EXECUTE CONTRACTS FOR TECHNICAL [00:30:40] CONSULTING, PROJECT DEFINITION [00:30:42] SERVICES, AS WELL AS THE PROJECT [00:30:44] MANAGEMENT SUPPORT, AND ALSO [00:30:46] PREPARE A PRE DESIGN AND [00:30:48] PRINTING DOCUMENT NEEDED, AND [00:30:50] ALSO TO UTILIZE THE POOR CREWS [00:30:52] IN SUPPORT OF THE STS RENEWAL [00:30:54] AND REPLACEMENT PROJECT. AND THE [00:30:56] AMOUNT OF THE REQUEST IS TOTAL [00:30:57] OF \$9 MILLION TODAY.



[00:24:02] THINK THAT'S ALL EDOM HS
[00:31:02] I THINK THAT'S ALL FROM US
[00:31:04] TODAY. ALL RIGHT. THANK YOU VERY
[00:31:06] MUCH FOR THAT PRESENTATION.
[00:31:11] ARE THERE ANY QUESTIONS FROM THE
[00:31:12] STAFF? FOR STAFF FROM
[00:31:15] COMMISSIONERS AT THE THIS TIME?
[00:31:22] SEEMS PRETTY STRAIGHTFORWARD.
[00:31:24] ANY COMMENTS? DOESN'T HAVE TO BE
[00:31:26] A QUESTION, Y'ALL. ALL RIGHT,
[00:31:29] WELL, SEEING NONE, IS THERE A
[00:31:30] MOTION AND A SECOND FOR TO
[00:31:32] APPROVE ITEM TEN A? SO MOVED.
[00:31:37] THE MOTION'S BEEN MADE BY
[00:31:38] COMMISSIONER CHO AND SECONDED BY
[00:31:40] COMMISSIONER CALKINS. AND IF
[00:31:42] THERE'S NO FURTHER COMMENT,
[00:31:44] THAT WAS COMMISSIONER FELLEMAN.
[00:31:45] FELLEMAN. THANK YOU FOR THE
[00:31:47] CORRECTION. PLEASE NOTE FOR THE
[00:31:49] RECORD THAT THE MOTION'S BEEN
[00:31:50] SECONDED BY COMMISSIONER
[00:31:51] FELLEMAN. AND IF THERE'S NO
[00:31:54] FURTHER QUESTIONS OR COMMENTS
[00:31:55] FROM MY COLLEAGUES. CLARK, WILL
[00:31:57] YOU PLEASE CALL THE RULE? THANK
[00:31:59] YOU, MADAM COMMISSIONED VICE
[00:32:00] PRESIDENT, BEGINNING WITH
[00:32:01] COMMISSIONER CALKINS.
[00:32:07] CAN YOU REPEAT THAT? IT DIDN'T
[00:32:08] COME THROUGH.
[00:32:11] AYE. THANK YOU, COMMISSIONER
[00:32:13] TOE. AYE. THANK YOU,
[00:32:15] COMMISSIONER FELLEMAN.
[00:32:17] AYE. THANK YOU, COMMISSIONER
[00:32:19] HASEGAWA. AYE. THANK YOU,
[00:32:21] COMMISSIONER MOHAMMED AYE.
[00:32:24] THANK YOU. FIVE AYES AND ZERO
[00:32:25] NAYS FOR THIS ITEM. THANK YOU.
•
[00:32:27] THE MOTION PASSES. WE'RE NOW
[00:32:30] HERE AT PRESENTATIONS AND STAFF
[00:32:32] REPORTS. CLERK HART, PLEASE READ
[00:32:33] THE NEXT ITEM INTO THE RECORD
[00:32:34] AND EXECUTIVE DIRECTOR METRUCK.
[00:32:37] WE'LL INTRODUCE IT. THANK YOU.
[00:32:38] THIS IS AGENDA ITEM ELEVEN A THE
[00:32:40] 2023 APPRENTICESHIP AND PRIORITY
[00:32:42] HIRE ANNUAL REPORT.
[00:32:46] COMMISSIONERS. THE PORT'S
[00:32:47] SUPPORT FOR APPRENTICESHIP AND
[00:32:48] PRIORITY HIRE PROGRAMS IS
[00:32:48] PRIORITY HIRE PROGRAMS IS [00:32:49] FUNDAMENTAL TO ECONOMIC
[00:32:49] FUNDAMENTAL TO ECONOMIC
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT.
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT. [00:33:01] WE HAVE A NUMBER OF PRESENTERS
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT. [00:33:01] WE HAVE A NUMBER OF PRESENTERS [00:33:02] THIS AFTERNOON. WE HAVE BRIAN
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT. [00:33:01] WE HAVE A NUMBER OF PRESENTERS [00:33:02] THIS AFTERNOON. WE HAVE BRIAN [00:33:03] SWEET, DIRECTOR OF ENGINEERING,
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT. [00:33:01] WE HAVE A NUMBER OF PRESENTERS [00:33:02] THIS AFTERNOON. WE HAVE BRIAN [00:33:03] SWEET, DIRECTOR OF ENGINEERING, [00:33:06] CONSTRUCTION MANAGEMENT, SAMUEL
[00:32:49] FUNDAMENTAL TO ECONOMIC [00:32:51] DEVELOPMENT AND EQUITY [00:32:52] OBJECTIVES. THIS PRESENTATION [00:32:53] WILL SHARE THE SUCCESSES AND [00:32:55] CHALLENGES AND OFFER A LOOK [00:32:56] FORWARD ON HOW WE CAN ENHANCE [00:32:58] AND IMPROVE THIS PROGRAM FOR [00:32:59] EVEN GREATER COMMUNITY BENEFIT. [00:33:01] WE HAVE A NUMBER OF PRESENTERS [00:33:02] THIS AFTERNOON. WE HAVE BRIAN [00:33:03] SWEET, DIRECTOR OF ENGINEERING,



[00:33:09] PRIORITY, AND I'M SORRY, I'M [00:33:12] FAULTING ON THAT THIRD. [00:33:16] ERROL GARNETT. HE'S OUR TRAIL [00:33:20] BY. SORRY, ERROL. FOLKS OF A [00:33:22] CERTAIN GENERATION. OKAY, [00:33:25] NICE. SORRY, ERROL. THANK YOU, [00:33:28] ERROL. WELCOME. [00:33:31] GOOD AFTERNOON, COMMISSIONERS. [00:33:32] I'M BRIAN SWEET. I'M THE 100:33:331 DIRECTOR OF CONSTRUCTION [00:33:34] MANAGEMENT FOR THE PORT OF [00:33:35] SEATTLE, AND WE ARE HERE TODAY [00:33:38] TO PRESENT THE 2023 PRIORITY 100:33:41] HIRING APPRENTICESHIP REPORT. [00:33:44] NEXT SLIDE, PLEASE. THE PRIORITY [00:33:48] HIRE AND APPRENTICESHIP TEAMS [00:33:49] CONSISTS OF REALLY THREE [00:33:50] DIFFERENT DEPARTMENTS. [00:33:51] ENGINEERING, LED BY JANET ZAHN, [00:33:53] WHO'S A CHIEF ENGINEER, MYSELF, [00:33:55] SHERRY COOK, WHO MANAGES OUR [00:33:57] PROJECT LABOR AGREEMENT, SAM [00:33:59] PIERCE AND ERROL GARTEL. DID I [00:34:02] GET THAT RIGHT? GARTRELL. AND [00:34:04] THEN ALSO, PROBABLY ONE OF THE [00:34:06] MORE IMPORTANT IS STACY HAUGEIS, [00:34:08] WHO DOES ALL OF OUR DATA [00:34:09] COLLECTION AND ANALYTICS, ALSO [00:34:12] INVOLVED IS THE OFFICE OF EQUITY [00:34:15] AND DIVERSITY, LED BY BOOKTA, [00:34:17] AND THEN ALSO ANNA PAVLICH, [00:34:19] CARL HUGO, AND THEN ALSO [00:34:20] SUPPORTED BY LABOR RELATIONS ON [00:34:22] THE PLA PROJECT. NEXT SLIDE. [00:34:25] PLEASE. SO THE [00:34:28] PRIORITY HIRING APPRENTICESHIP [00:34:29] PROGRAM IS REALLY KEY TOWARDS, [00:34:31] AS WE SAID HERE, DEVELOPING [00:34:32] ECONOMIC ACTIVITY AND POSITIVE [00:34:33] COMMUNITY INVOLVEMENT. AND [00:34:35] THROUGH THESE PROGRAMS, WE'RE [00:34:36] ABLE TO INCREASE FAMILY WAGE, [00:34:38] JOBS, CAREERS IN CONSTRUCTION, [00:34:40] AND ALSO IMPROVE ACCESS TO OUR [00:34:43] PROJECTS IN GENERAL. THE PROGRAM [00:34:45] STARTED BACK IN 2016 THROUGH [00:34:49] SEVERAL RESOLUTIONS BY [00:34:51] COMMISSION, LAST UPDATED IN [00:34:52] 2018. NEXT SLIDE, PLEASE. [00:34:57] AND FOR THIS YEAR, THERE ARE IN [00:34:59] TOTAL OF 50 PROJECTS THAT ARE [00:35:02] INVOLVED IN REPORTED OUT HERE IN [00:35:04] THIS REPORT THAT INCLUDE THE [00:35:06] APPRENTICESHIP PROGRAM. THE [00:35:07] PRIORITY HIRE PROJECTS IN THE [00:35:09] DATA WERE BASED ON TEN PROJECTS [00:35:11] THAT FALL UNDER THE PRIORITY [00:35:12] HIRE REQUIREMENTS, TOTAL OF. [00:35:15] THOUGH WE DID HAVE A TOTAL OF 22 [00:35:17] PLA PROJECTS ALSO UNDERWAY IN [00:35:19] 2023. AND THEN AGAIN A TOTAL OF [00:35:22] 50 PROJECTS THAT HAVE [00:35:23] CONTRIBUTED TO OUR



100:35:241 APPRENTICESHIP GOALS AND [00:35:25] OBJECTIVES. AND TO DISCUSS A [00:35:27] LITTLE BIT MORE ABOUT SOME OF [00:35:28] THOSE RESULTS, I'M GOING TO TURN [00:35:29] IT OVER TO SAM. THANK YOU, [00:35:32] BRIAN. I'M SAM PIERCE. THE [00:35:35] PRIORITY HIRE APPRENTICESHIP [00:35:36] UTILIZATION MANAGER 2023 [00:35:40] WAS A VERY, VERY BUSY YEAR IN [00:35:44] 2023. THROUGH THE LIFE OF THE [00:35:46] PROJECTS, 1642 APPRENTICES [00:35:50] WORKED NEARLY 1 MILLION HOUR. [00:35:52] THERE WERE 535 APPRENTICES OF [00:35:55] COLOR THAT WORKED 324,000 HOURS. [00:35:59] THERE WERE 153 WOMEN APPRENTICED [00:36:01] WITH NEARLY 119,000 HOURS [00:36:04] WORKED. 525 APPRENTICES [00:36:08] EARNED \$9.3 MILLION. [00:36:11] 229 MILLION CONSTRUCTION PAYOUTS [00:36:14] WENT TO CONTRACTORS IN THE [00:36:16] PRIORITY HIRE AND APPRENTICESHIP [00:36:18] PROGRAM WITH OVER 61 MILLION [00:36:21] PAID IN CONSTRUCTION WORKERS [00:36:24] WAGES. NEXT SLIDE PLEASE. [00:36:28] NOW THIS SLIDE SHOWS THE [00:36:29] HISTORICAL PERFORMANCE OF THE [00:36:31] LAST FOUR YEARS. YOU WILL SEE [00:36:33] INCREASES IN APPRENTICESHIP [00:36:34] UTILIZATION AND WE CAN ATTRIBUTE [00:36:37] THAT TO THE PARTICIPATION ALONG [00:36:38] WITH MY POSITION AND ALSO [00:36:40] PROVIDING REAL TIME DATA TO [00:36:42] CONTRACTORS ON A REGULAR BASIS. 100:36:441 BY PROVIDING REAL TIME DATA. WE [00:36:48] CAN LOOK AHEAD AND SEE IF [00:36:49] THERE'S GOING TO BE ANY ISSUES [00:36:50] THAT A CONTRACTOR MIGHT FACE IN [00:36:52] COMPLETING THEIR PROJECT IN [00:36:55] 2023. THE NON PLA PROJECT [00:36:57] CONTINUES TO HAVE STRONG [00:36:58] UTILIZATION OF POC PEOPLE OF [00:37:02] COLOR IN THE FOLLOWING CRAFTS, [00:37:04] ROOFERS, PAINTERS, SPRINKLER [00:37:06] FITTERS AND SHEET METAL WORKERS. [00:37:09] THESE CRAFT HISTORICALLY HAVE [00:37:11] HAD THE HIGHEST POC [00:37:12] PARTICIPATION ON PORT PROJECTS. [00:37:16] NEXT SLIDE PLEASE. [00:37:20] SINCE THE IMPLEMENTATION OF THE [00:37:21] PRIORITY HIRE APPRENTICESHIP [00:37:23] UTILIZATION PROGRAM IN 2021, WE [00:37:26] HAVE BEEN ABLE TO LOOK BACK AND [00:37:27] CREATE REPORTING THAT ALLOWED US [00:37:29] TO LOOK BACK ON TRENDS FOR THIS [00:37:30] PROGRAM. IN 2023, WE ACHIEVED [00:37:34] OUR 12% APPRENTICESHIP [00:37:35] UTILIZATION GOALS FOR WOMEN. [00:37:38] THIS YEAR, CONTRACTORS CONTINUE [00:37:40] TO RECEIVE REGULAR UPDATES AS TO [00:37:42] HOW THEY ARE PERFORMING AGAINST [00:37:44] PROJECT GOALS. THIS INCREASED [00:37:46] AWARENESS HAS CONTRIBUTED TO [00:37:48] OVERALL PERFORMANCE BY ALLOWING



[00:37:50] FOR EARLY INTERVENTION TO ASSIST	
[00:37:52] CONTRACTORS IN MEETING THEIR	
[00:37:53] GOALS AND IDENTIFYING ANY	
[00:37:56] CHALLENGES. NEXT SLIDE PLEASE.	
[00:38:01] IN 2023, THE PORT MAJOR	
[00:38:04] CONSTRUCTION PROJECTS PROVIDED	
[00:38:05] OPPORTUNITIES FOR 525	
[00:38:08] APPRENTICES ACROSS 48 DIFFERENT	
[00:38:11] CRAFTS. THE CRAFTS THAT UTILIZED	
[00:38:13] THE MOST APPRENTICES WERE INSIDE	
[00:38:15] ELECTRICIANS AND LABORERS. NOW	
[00:38:17] ON THE LEFT, YOU CAN SEE THE	
[00:38:18] OTHER CRAFTS THAT CONTRIBUTED	
[00:38:20] SIGNIFICANT NUMBERS OF	
[00:38:21] APPRENTICES. I WANT TO TAKE THIS	
[00:38:23] OPPORTUNITY TO THANK OUR LABOR	
[00:38:25] PARTNERS FOR ALL OF THEIR	
•	
[00:38:26] EFFORTS TO PROVIDE QUALITY	
[00:38:27] WORKERS AND HELP GROW THE	
[00:38:30] WORKFORCE IN THIS REGION. I ALSO	
[00:38:32] LIKE TO THANK OUR PRE	
[00:38:33] APPRENTICESHIP PROGRAMS FOR	
[00:38:35] THEIR EFFORTS IN PROVIDING	
•	
[00:38:36] QUALITY WORKERS FOR US. ALSO AT	
[00:38:40] THIS TIME, I WOULD LIKE TO TURN	
[00:38:41] OVER THE REPORT TO ARROW	
[00:38:43] GAUTRELL WHO WILL PROVIDE AN	
[00:38:45] UPDATE ON PRIORITY HIRE. ERROL	
[00:38:50] GOOD AFTERNOON. THE PRIORITY	
	,
[00:38:53] HIRE PROGRAM MANDATES THAT WORK	
[00:38:55] POOR CONTRACTORS TO HIRE WORKER	เร
[00:38:56] FROM 43 ECONOMICALLY	
[00:38:58] DISADVANTAGED ZIP CODES DEFINED	
[00:38:59] BY KING COUNTY. THE GOAL IS FOR	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% O	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OF [00:39:03] TOTAL LABOR PROJECT HOURS	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OI [00:39:03] TOTAL LABOR PROJECT HOURS [00:39:04] ANNUALLY. ON THE NEXT SLIDE	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OF [00:39:03] TOTAL LABOR PROJECT HOURS	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OF [00:39:03] TOTAL LABOR PROJECT HOURS [00:39:04] ANNUALLY. ON THE NEXT SLIDE [00:39:06] CODES. NEXT SLIDE PLEASE.	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OF [00:39:03] TOTAL LABOR PROJECT HOURS [00:39:04] ANNUALLY. ON THE NEXT SLIDE [00:39:06] CODES. NEXT SLIDE PLEASE. [00:39:10] THESE ARE THE ZIP CODES.	F
[00:38:59] BY KING COUNTY. THE GOAL IS FOR [00:39:01] THESE WORKERS TO COMPLETE 20% OF [00:39:03] TOTAL LABOR PROJECT HOURS [00:39:04] ANNUALLY. ON THE NEXT SLIDE [00:39:06] CODES. NEXT SLIDE PLEASE. [00:39:10] THESE ARE THE ZIP CODES. [00:39:13] NEXT SLIDE PLEASE.	F
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100:40:021 COMMENTS. COMMISSIONER CHO? [00:40:04] PRESENTATION. IT WAS VERY [00:40:07] INFORMATIVE. ONE QUESTION I HAD. [00:40:08] IF WE CAN GO BACK TO THE GRAPH [00:40:09] THAT YOU SHOWED OF PRIORITY HIRE [00:40:11] UTILIZATION OVER THREE YEAR [00:40:13] PERIOD. [00:40:18] ONE MORE. COULD YOU PLEASE MUTE? [00:40:22] THANK YOU. SO THIS WAS 100:40:251 INTERESTING TO ME, AND YOU MAY [00:40:29] NOT KNOW THE ANSWER TO THIS [00:40:30] QUESTION, BUT EXPLAIN TO ME WHY [00:40:32] THERE'S SUCH A HUGE DIFFERENCE [00:40:34] IN POC UTILIZATION BETWEEN PLAS [00:40:36] AND NON PLA CONTRACTS. [00:40:39] WELL, I THINK WHAT HAPPENED IS [00:40:42] IN THIS INSTANCE IS THAT THE NON [00:40:44] PLA PROJECTS BASICALLY [00:40:48] HAVE THE PEOPLE OF COLOR. THEY [00:40:50] UTILIZE MORE PEOPLE OF COLOR ON [00:40:52] THOSE PARTICULAR PROJECTS [00:40:53] BECAUSE OF THE CRAFTS THAT ARE [00:40:55] BEING. PACIFIC CRAFTS ARE BEING [00:40:56] UTILIZED ON THOSE SPECIFIC [00:40:58] PROJECTS. I SEE. SO FOR [00:41:02] THOSE NOT. SO WHAT YOU'RE SAYING [00:41:04] IS THAT THERE ARE MORE PEOPLE, [00:41:05] POCS DOING CERTAIN JOBS THAN [00:41:08] OTHERS, AND THEREFORE THE NON [00:41:10] PLA PROJECTS HAVE MORE POCS AS A [00:41:13] RESULT OF THAT? YES. AND ALSO [00:41:15] BECAUSE THEY ARE UTILIZING NON [00:41:18] UNION COMPANIES ALSO. AND NON 100:41:201 UNION COMPANIES TEND TO HAVE [00:41:24] MORE WORKERS THAT ARE PEOPLE OF [00:41:26] COLOR. AND THERE'S MORE [00:41:28] PROJECTS. AND THERE WERE MORE [00:41:29] PROJECTS ALSO. THERE WERE MORE [00:41:32] PROJECTS THAT WERE NON PLA. [00:41:34] YEAH. 28 TO 22. YEAH. YEAH. BUT [00:41:36] THESE ARE NOT ABSOLUTE NUMBERS. [00:41:37] THESE ARE PERCENTAGES. SO THAT'S [00:41:39] NOT REALLY RELEVANT. RIGHT. [00:41:40] YEAH. SO YOU DON'T THINK THAT [00:41:43] IT'S BECAUSE OF OUR PLA, YOU [00:41:45] JUST THINK IT'S BECAUSE OF THE [00:41:46] NATURE OF THE JOBS. NO, OF THE [00:41:48] CONTRACTS. RIGHT, RIGHT. OKAY. [00:41:50] I JUST WANT TO MAKE SURE OUR PLA [00:41:52] IS NOT THE BARRIER. NO, IT'S [00:41:54] NOT. TO EMPLOY MORE PLC'S. NO, [00:41:56] IT'S NOT. NO. ALL RIGHT. AND [00:41:57] THEN THE SECOND THING THAT I [00:41:58] HAD, [00:42:02] LET'S SEE HERE, IF WE CAN GO TO [00:42:05] THE ZIP CODES THAT YOU SHOWED [00:42:08] US. YOU KNOW, OFTENTIMES, [00:42:10] SOME, OR MAYBE NOT OFTENTIMES, [00:42:12] SOMETIMES. THE THING THAT I HEAR [00:42:14] ABOUT PRIORITY HIRE IS THAT THE [00:42:17] GEOGRAPHIC BOUNDARIES ARE TOO [00:42:19] RESTRICTING, THAT WE HAVE A [00:42:20] LABOR SHORTAGE. AND THAT'S WHAT,



[00:42:23] WHAT CONTRIBUTES TO SOMETIMES
[00:42:24] THE INABILITY FOR US TO USE
[00:42:26] PRIORITY HIRE. IS THAT THE CASE
[00:42:28] STILL OR BECAUSE I'VE HEARD
[00:42:30] FOLKS, WITHOUT THROWING ANYONE
[00:42:33] ON THE BUS, SUGGEST THAT WE
[00:42:35] SHOULD INCREASE THE GEOGRAPHIC
[00:42:36] REGION UNDER WHICH WE CAN USE
[00:42:38] PRIORITY HIRE. WELL, FOR OUR
[00:42:41] PROJECTS, THE PRIORITY HIRE GOAL
[00.42.41] PROJECTS, THE PRIORITY HIRE GOAL
[00:42:43] IS 20%. AND ALL OF OUR PROJECTS,
[00:42:45] WE HAVE BEEN ABLE TO MEET THAT
[00:42:47] 20% GOAL, SO I THINK IN THE
[00:42:50] FUTURE WE'RE LOOKING AT
[00:42:51] INCREASING THAT NUMBER, MAYBE BY
[00:42:53] 2%, GO TO 22%. BUT RIGHT NOW,
[00:42:56] WE'RE NOT HAVING ANY CHALLENGES
[00:42:58] MEETING THE 20% GOAL THAT'S SET
[00:43:00] FOR PRIORITY HIGHER. SOUNDS LIKE
[00:43:02] WE NEED TO RAISE THE BAR A
[00:43:03] LITTLE. YEAH, WE NEED TO RAISE
[00:43:04] IT. YES. YES. GREAT. THANK YOU
[00:43:06] SO MUCH TO MY
[00:43:09] COLLEAGUES ONLINE. DO YOU HAVE
[00:43:10] QUESTIONS OR COMMENTS FOR
[00:43:11] PRESENTERS? NONE FOR
[00:43:15] ME. NINE. AT THIS TIME.
[00:43:20] I'D LIKE TO KNOW ABOUT THE
[00:43:22] COLLABORATION WITH SOUND TRANSIT
[00:43:24] IN KING COUNTY AND PERHAPS THE
[00:43:26] CITY OF SEATTLE.
[00:43:29] SO, COMMISSIONER, YOU'RE ASKING
[00:43:31] IF OUR COLLABORATION ON OUR PLA
•
[00:43:33] WITH ON PRIORITY HIRE RELATING
[00:43:35] TO THE PRIORITY HIRE PROGRAM.
[00:43:38] CAN YOU CLARIFY THAT QUESTION A
[00:43:40] LITTLE BIT MORE? YEAH. YES. I
[00:43:42] THOUGHT WE WERE, LIKE, POOLING
[00:43:44] OUR TALENT POOLS TO BE
[00:43:48] ABLE TO DRAW FROM EACH OTHER'S.
[00:43:54] IS THAT ME? PLEASE CONTINUE.
[00:43:57] COMMISSION COLLABORATION TO MAKE
[00:43:58] SURE THAT WE HAD A, MAYBE A
[00:44:00] BROADER REACH OF POTENTIAL
[00:44:02] EMPLOYERS, EMPLOYEES.
[00:44:06] WE DO HAVE REGULAR MEETINGS,
[00:44:08] REGIONAL PUBLIC OWNERS, GROUPS
[00:44:09] THAT WE DO SIT AND HAVE
[00:44:10] CONVERSATIONS WITH ABOUT VARIOUS
[00:44:13] CHALLENGES AND SUCCESSES IN OUR
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP
[00:44:13] CHALLENGES AND SUCCESSES IN OUR
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT [00:44:31] IN TERMS OF MONITORING AND
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT [00:44:31] IN TERMS OF MONITORING AND [00:44:35] EXECUTION OF OUR PRIORITY
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT [00:44:31] IN TERMS OF MONITORING AND [00:44:35] EXECUTION OF OUR PRIORITY [00:44:36] PROGRAM, WE DON'T TYPICALLY WILL
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT [00:44:31] IN TERMS OF MONITORING AND [00:44:36] PROGRAM, WE DON'T TYPICALLY WILL [00:44:38] SHARE RESOURCES OR PERSONNEL.
[00:44:13] CHALLENGES AND SUCCESSES IN OUR [00:44:15] PROGRAMS, BOTH APPRENTICESHIP [00:44:17] AND PRIORITY HIRE, AND TYPICALLY [00:44:20] WILL SHARE IDEAS. HOW CAN HAVE [00:44:22] THOSE CONVERSATIONS SEE WHAT'S [00:44:23] WORKING, WHAT'S NOT WORKING FROM [00:44:26] THAT SENSE? YEAH. WE DO PULL OUR [00:44:27] RESOURCES AND WORK TOGETHER TO [00:44:29] TRY TO IMPROVE THE PROGRAM, BUT [00:44:31] IN TERMS OF MONITORING AND [00:44:35] EXECUTION OF OUR PRIORITY [00:44:36] PROGRAM, WE DON'T TYPICALLY WILL



[00:44:50] SEE YOU HAVE, LIKE, EVERETT IN
[00:44:53] TWO PLACES AND ON
[00:44:57] THE ZIP CODES, AND I'M TRYING TO
[00:45:00] LOOK AT THE MAP AND THAT'S NOT
[00:45:03] EVERETT, IS IT? OR MAYBE IS
[00:45:08] THAT THE UPPER REACHES THAT
[00:45:09] REALLY IS EVERETT?
[00:45:13] I BELIEVE IT DO. AND THOSE. I
[00:45:16] WAS GOING TO SAY, COMMISSIONER,
[00:45:17] THERE ARE ZIP CODES THAT ARE
[00:45:19] OUTSIDE KING COUNTY, PIERCE IN
[00:45:21] SNOHOMISH COUNTY, AND THOSE ARE
[00:45:23] WITHIN. SO THE KING COUNTY
[00:45:26] PRIORITY HIRE PROGRAM ZIP CODES,
[00:45:28] WHICH IS THE ONES THE PORT
[00:45:29] UTILIZES, ARE BASED ON,
[00:45:31] DEVELOPED BY KING COUNTY. AND SO
[00:45:34] THOSE ARE THE ZIP CODES THAT WE
[00:45:35] USE IN OUR PROGRAM.
[00:45:40] SO WE JUST DON'T DRAW FROM
[00:45:42] OUTSIDE OF KING COUNTY. WE DO.
[00:45:45] WE DO INCLUDE THOSE AREAS
[00:45:46] OUTSIDE OF KING COUNTY. THAT IS
[00:45:48] PART OF THE MONITORING OF THE
[00:45:51] HOURS WORKED BY A PRIORITY
[00:45:52] HIGHER WORKERS.
[00:45:57] OKAY, THANK YOU.
[00:46:02] OKAY, IS THERE. AND PERHAPS THIS [00:46:05] IS A QUESTION FOR DIRECTOR
[00:46:06] GEYSER, AND I'M NOT SURE IF
[00:46:08] SHE'S WITH US. SHE IS WONDERFUL.
[00:46:10] WELCOME, DIRECTOR. BUT WHY DO
[00:46:14] WE USE THE KING COUNTY'S, KING
[00:46:17] COUNTY'S MAP OR JURISDICTION?
[00:46:19] OF DISADVANTAGED ZIP CODES
[00:46:20] INSTEAD OF SOMETHING LIKE THE
[00:46:23] PORT'S EQUITY INDEX.
[00:46:29] YEAH. THANK YOU FOR THAT
[00:46:30] QUESTION, COMMISSIONER. AND
[00:46:32] BRIAN, PLEASE CORRECT ME IF I'M
[00:46:34] WRONG, BUT THAT WAS THE
[00:46:35] COMMITMENT THAT REGIONAL PUBLIC
[00:46:36] OWNERS MADE. SO ALL OF US AS
[00:46:40] GOVERNMENTS COMMITTED TO USING
[00:46:43] THE KING COUNTY ZIP CODES. OF
[00:46:46] COURSE, THIS QUESTION HAS BEEN
[00:46:47] BROUGHT UP OVER THE LAST FEW
[00:46:50] YEARS, A FEW TIMES BY
[00:46:51] COMMISSIONERS, BECAUSE WE SEE
[00:46:54] THAT AS A RESULT OF COST OF
[00:46:56] LIVING AND GENTRIFICATION. OF
[00:46:58] COURSE, AS MORE PEOPLE ARE
[00:47:01] MOVING OUTSIDE OF KING COUNTY, [00:47:03] SHOULD WE USE THE EQUITY INDEX
•
[00:47:06] AND USE ZIP CODES BEYOND WHAT [00:47:10] KING COUNTY USES IS A QUESTION
[00:47:10] KING COUNTY USES IS A QUESTION [00:47:12] THAT'S COME UP MULTIPLE TIMES.
[00:47:12] THAT'S COME OF MOLTIPLE TIMES. [00:47:14] BUT CURRENTLY WE ARE USING THE
[00:47:17] SAME ZIP CODES THAT KING COUNTY,
[00:47:17] SAME ZII CODES THAT KING COONTT,
[00:47:21] BRIAN, DID YOU WANT TO ADD TO
[00:47:23] THAT? I WAS JUST, I WAS GOING TO
[00:47:26] CONFIRM. THAT IS CORRECT. THAT
,



[00:47:28] IS HOW. THAT'S THE CORRECT
[00:47:30] ASSESSMENT. THANK YOU. AND I'LL
[00:47:33] JUST ADD, AS A RESIDENT IN
[00:47:34] 98144, IT'S NOT JUST MOUNT
[00:47:36] BAKER, THAT'S ALSO BEACON HILL,
[00:47:38] WHICH IS A HISTORICALLY REDLINED
[00:47:39] NEIGHBORHOOD WHERE BLACK,
[00:47:41] JAPANESE, FILIPINO, CHINESE,
[00:47:44] NATIVE AMERICAN AND ACTUALLY
•
[00:47:46] ITALIAN RESIDENTS WERE LEGALLY
[00:47:50] ALLOWED TO LIVE BEFORE CIVIL
[00:47:53] RIGHTS WERE PASSED IN THIS
[00:47:55] NATION. SO I JUST WANTED TO
[00:47:57] SHOUT OUT 98144 IN BEACON HILL.
[00:48:00] ALL RIGHT, WELL, SEEING NO
[00:48:01] FURTHER COMMENTS OR QUESTIONS
[00:48:03] FROM MY COLLEAGUES, THANK YOU
[00:48:05] VERY MUCH FOR THE PRESENTATION.
[00:48:06] IT WAS VERY INFORMATIVE. YOU'RE
[00:48:07] VERY WELCOME. HAVE A WONDERFUL
[00:48:09] DAY. OKAY,
[00:48:13] WE'RE GOING TO MOVE FORWARD IN
[00:48:15] OUR AGENDA AND AT THIS POINT I
[00:48:17] WILL ASK CLARK HART TO READ IT
[00:48:19] INTO THE RECORD AND EXECUTIVE
[00:48:20] DIRECTOR METRUCK WILL INTRODUCE
[00:48:21] IT. THANK YOU. THIS IS AGENDA
[00:48:23] ITEM ELEVEN B, THE 2025 BUDGET
[00:48:26] DEVELOPMENT BRIEFING.
[00:48:29] COMMISSIONERS, THE PORT IS NOW
[00:48:32] FULLY UNDERWAY IN ITS
[00:48:33] PREPARATION FOR THE 2025 BUDGET.
[00:48:35] TODAY'S PREVIEW OF THE BUDGET
[00:48:36] DEVELOPMENT PROCESS IS ONE OF
[00:48:37] THE SERIES OF BUDGET BRIEFINGS
[00:48:39] THAT WILL TAKE PLACE BEFORE
[00:48:41] FORMAL COMMISSION REVIEWS AND
[00:48:42] APPROVALS LATER THIS FALL. AND
[00:48:45] THE PRESENTER, OH, IT'S ME,
[00:48:46] THAT'S PRESENTING ALONG WITH
[00:48:48] MICHAEL TONG AS OUR CFO
[00:48:52] DAN THOMAS NORMALLY WOULD, BUT
[00:48:53] HE'S NOT HERE TODAY. SO,
[00:48:56] MISSES, AS I WAS MENTIONING,
[00:49:00] SUMMER IS A BUSY TIME IN OUR
[00:49:01] OPERATIONS. BUT SINCE THEY'RE AT
[00:49:03] THEIR PEAK AND WE BEGIN PLANNING
[00:49:05] IT FOR DEVELOPING FOR OUR 2025
[00:49:07] BUDGET IN EARNEST NOW, NEXT
[00:49:09] SLIDE PLEASE.
[00:49:14] I'D LIKE TO BEGIN BY DISCUSSING
[00:49:16] THE GENERAL STATE OF THE PORT,
[00:49:17] THE ENVIRONMENT WE'RE OPERATING
[00:49:18] IN, OUR PRINCIPLES AND
[00:49:20] STRATEGIES, SOME BUDGET
[00:49:21] CONSIDERATIONS AND DRIVERS, AND
[00:49:23] FINALLY THE CALENDAR FOR THE
[00:49:25] REST OF THE YEAR. LET US BEGIN
[00:49:27] WITH THE BIG PICTURE AND SOME
[00:49:28] POSITIVE NEWS. OUR MARGINS ARE
[00:49:28] POSITIVE NEWS. OUR MARGINS ARE [00:49:30] GENERALLY INCREASING BECAUSE OF
[00:49:28] POSITIVE NEWS. OUR MARGINS ARE [00:49:30] GENERALLY INCREASING BECAUSE OF [00:49:31] STRONG REVENUE GROWTH. IN THE
[00:49:28] POSITIVE NEWS. OUR MARGINS ARE [00:49:30] GENERALLY INCREASING BECAUSE OF



[00:49:34] GOOD JOB OF SEIZING SEIZING THE
[00:49:37] BEST GROWTH OPPORTUNITIES.
[00:49:38] HOWEVER, LOOKING AHEAD, WE
•
[00:49:39] EXPECT REVENUE GROWTH TO
[00:49:40] MODERATE OVER TIME, WHICH IS NOT
[00:49:42] AS GOOD NEWS. THE INVESTMENTS
[00:49:44] WE'VE MADE OVER THE YEARS IN
[00:49:46] MARITIME AND CRUISE ARE ONLINE
[00:49:49] NOW AND MATURE, SO THE GROWTH
[00:49:51] HORIZON FROM HERE IS MORE
[00:49:52] CHALLENGING TO HAVE ADDITIONAL
[00:49:53] GROWTH. FACED WITH A FORECAST OF
[00:49:55] SLOWER REVENUE GROWTH IN THE
[00:49:57] FUTURE, WE HAVE TWO PRIMARY
[00:49:58] STRATEGIES. THE FIRST IS TO
[00:50:00] PRIORITIZE NEW REVENUE AND THE
[00:50:02] SECOND STRATEGIES TO CONTAIN AND
[00:50:03] PRIORITIZE EXPENSE GROWTH,
[00:50:05] WHICH HAS BEEN TRENDING AROUND
[00:50:06] 15% PER YEAR SINCE THE PANDEMIC.
[00:50:09] WE ARE CLOSELY MONITORING THIS
[00:50:11] AS CONTINUED 15% EXPENSE GROWTH
[00:50:13] IS NOT SUSTAINABLE. I MAY WANT
[00:50:16] TO PROVIDE SOME PERSPECTIVE. I
[00:50:18] ALSO WANT TO PROVIDE SOME
[00:50:19] PERSPECTIVE ON OUR OPERATIONS,
[00:50:21] WHICH, AS YOU CAN ALL KNOW, IS
[00:50:22] THE MAIN DRIVER OF OUR REVENUE.
[00:50:24] SO IF I CAN SHOW COULD YOU GO TO
[00:50:26] SLIDE SEVEN? I WANT TO TOUCH
[00:50:28] BASE ON THE OPERATIONS FIRST.
[00:50:35] SO FIRST I'LL START WITH
[00:50:36] AVIATION, SEA IS HAVING AN
[00:50:36] AVIATION. SEA IS HAVING AN
[00:50:39] EXCEPTIONAL YEAR. AS I WAS
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE
[00:50:39] EXCEPTIONAL YEAR. AS I WAS
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER
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[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER [00:50:46] COMPARED TO THE SAME PERIOD LAST [00:50:47] YEAR IS FORECAST TO BE 2.1% [00:50:50] ABOVE 2019 PRE PANDEMIC VOLUMES [00:50:53] FOR THE YEAR. AIRPORT NON [00:50:55] AERONAUTICAL REVENUES ARE [00:50:57] SHOWING CONTINUED STRENGTH AND [00:50:58] ARE ANTICIPATED TO EXCEED BUDGET [00:50:59] FORECASTS BY 9.4 MILLION OR [00:51:02] 2.8%, MAINLY DUE TO HIGHER [00:51:04] REVENUES IN PUBLIC PARKING AND [00:51:06] RENTAL CARS. IT IS INCREDIBLY [00:51:08] BUSY WITH CONSTRUCTION IN OUR [00:51:10] MOST CONGESTED AREAS AND EVERY [00:51:12] TIME YOU COME TO THE AIRPORT YOU [00:51:15] OR THE EXPANSION OF THOSE [00:51:17] CONSTRUCTION AREAS. OUR AVIATION [00:51:19] TEAM IS DOING A PHENOMENAL JOB [00:51:21] OF KEEPING THE AIRPORT RUNNING
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER [00:50:46] COMPARED TO THE SAME PERIOD LAST [00:50:47] YEAR IS FORECAST TO BE 2.1% [00:50:50] ABOVE 2019 PRE PANDEMIC VOLUMES [00:50:53] FOR THE YEAR. AIRPORT NON [00:50:55] AERONAUTICAL REVENUES ARE [00:50:57] SHOWING CONTINUED STRENGTH AND [00:50:58] ARE ANTICIPATED TO EXCEED BUDGET [00:50:59] FORECASTS BY 9.4 MILLION OR [00:51:02] 2.8%, MAINLY DUE TO HIGHER [00:51:04] REVENUES IN PUBLIC PARKING AND [00:51:06] RENTAL CARS. IT IS INCREDIBLY [00:51:08] BUSY WITH CONSTRUCTION IN OUR [00:51:10] MOST CONGESTED AREAS AND EVERY [00:51:12] TIME YOU COME TO THE AIRPORT YOU [00:51:13] CAN SEE THAT THE, THE PROGRESS [00:51:15] OR THE EXPANSION OF THOSE [00:51:17] CONSTRUCTION AREAS. OUR AVIATION [00:51:19] TEAM IS DOING A PHENOMENAL JOB [00:51:23] AND EXPANDING ECONOMIC ACTIVITY
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER [00:50:46] COMPARED TO THE SAME PERIOD LAST [00:50:47] YEAR IS FORECAST TO BE 2.1% [00:50:50] ABOVE 2019 PRE PANDEMIC VOLUMES [00:50:53] FOR THE YEAR. AIRPORT NON [00:50:55] AERONAUTICAL REVENUES ARE [00:50:57] SHOWING CONTINUED STRENGTH AND [00:50:58] ARE ANTICIPATED TO EXCEED BUDGET [00:50:59] FORECASTS BY 9.4 MILLION OR [00:51:02] 2.8%, MAINLY DUE TO HIGHER [00:51:04] REVENUES IN PUBLIC PARKING AND [00:51:06] RENTAL CARS. IT IS INCREDIBLY [00:51:08] BUSY WITH CONSTRUCTION IN OUR [00:51:10] MOST CONGESTED AREAS AND EVERY [00:51:12] TIME YOU COME TO THE AIRPORT YOU [00:51:13] CAN SEE THAT THE, THE PROGRESS [00:51:15] OR THE EXPANSION OF THOSE [00:51:17] CONSTRUCTION AREAS. OUR AVIATION [00:51:21] TEAM IS DOING A PHENOMENAL JOB [00:51:23] AND EXPANDING ECONOMIC ACTIVITY [00:51:25] WHILE WE CONTINUE ON ON A NUMBER
[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER [00:50:46] COMPARED TO THE SAME PERIOD LAST [00:50:47] YEAR IS FORECAST TO BE 2.1% [00:50:50] ABOVE 2019 PRE PANDEMIC VOLUMES [00:50:53] FOR THE YEAR. AIRPORT NON [00:50:55] AERONAUTICAL REVENUES ARE [00:50:57] SHOWING CONTINUED STRENGTH AND [00:50:58] ARE ANTICIPATED TO EXCEED BUDGET [00:50:59] FORECASTS BY 9.4 MILLION OR [00:51:02] 2.8%, MAINLY DUE TO HIGHER [00:51:04] REVENUES IN PUBLIC PARKING AND [00:51:06] RENTAL CARS. IT IS INCREDIBLY [00:51:08] BUSY WITH CONSTRUCTION IN OUR [00:51:10] MOST CONGESTED AREAS AND EVERY [00:51:12] TIME YOU COME TO THE AIRPORT YOU [00:51:13] CAN SEE THAT THE, THE PROGRESS [00:51:15] OR THE EXPANSION OF THOSE [00:51:17] CONSTRUCTION AREAS. OUR AVIATION [00:51:19] TEAM IS DOING A PHENOMENAL JOB [00:51:23] AND EXPANDING ECONOMIC ACTIVITY
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[00:50:39] EXCEPTIONAL YEAR. AS I WAS [00:50:40] REPORTING IN MY EXECUTIVE [00:50:41] DIRECTOR REPORT, AIRPORT [00:50:43] PASSENGER VOLUME IS 4.3% HIGHER [00:50:46] COMPARED TO THE SAME PERIOD LAST [00:50:47] YEAR IS FORECAST TO BE 2.1% [00:50:50] ABOVE 2019 PRE PANDEMIC VOLUMES [00:50:53] FOR THE YEAR. AIRPORT NON [00:50:55] AERONAUTICAL REVENUES ARE [00:50:57] SHOWING CONTINUED STRENGTH AND [00:50:58] ARE ANTICIPATED TO EXCEED BUDGET [00:50:59] FORECASTS BY 9.4 MILLION OR [00:51:02] 2.8%, MAINLY DUE TO HIGHER [00:51:04] REVENUES IN PUBLIC PARKING AND [00:51:06] RENTAL CARS. IT IS INCREDIBLY [00:51:08] BUSY WITH CONSTRUCTION IN OUR [00:51:10] MOST CONGESTED AREAS AND EVERY [00:51:12] TIME YOU COME TO THE AIRPORT YOU [00:51:13] CAN SEE THAT THE, THE PROGRESS [00:51:15] OR THE EXPANSION OF THOSE [00:51:17] CONSTRUCTION AREAS. OUR AVIATION [00:51:21] TEAM IS DOING A PHENOMENAL JOB [00:51:23] AND EXPANDING ECONOMIC ACTIVITY [00:51:25] WHILE WE CONTINUE ON ON A NUMBER [00:51:26] OF MAJOR CAPITAL PROJECTS AS WE [00:51:29] DRIVE TOWARDS 2026 IN THE FIFA
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[00:51:40] 2024 CRUISE SEASON,
[00:51:41] REPRESENTING THE 25TH YEAR OF
[00:51:43] CRUISES BETWEEN SEATTLE AND
[00:51:44] ALASKA, BEGAN APRIL 6 AND WILL
[00:51:47] CONTINUE THROUGH OCTOBER 28 WITH
[00:51:49] A PROJECTED 275 SAILINGS AT 1.7
[00:51:52] MILLION REVENUE PASSENGERS. WE
[00:51:55] ARE ON TRACK FOR A VERY STRONG
[00:51:56] YEAR AND HAVE AN OPPORTUNITY TO
[00:51:58] EXCEED PASSENGER BUDGET
[00:51:59] FORECAST. AS I WAS REPORTING
[00:52:01] EARLIER, IF OCCUPANCY REMAINS
[00:52:03] STRONG THROUGH JULY AND AUGUST,
[00:52:05] STRONG THROUGHT SOLT AND AUGUST,
•
[00:52:07] CRUISE HAS PROVIDED AN
[00:52:08] INCREDIBLE REVENUE UPSIDE FOR
[00:52:09] THE PORT SINCE IT STARTED IN
[00:52:11] EARNEST 25 YEARS AGO. AND LAST
[00:52:13] MONTH, OF COURSE, YOU KNOW, YOU
[00:52:15] APPROVED A GROUNDBREAKING LONG
[00:52:16] TERM AGREEMENT WITH CARNIVAL
[00:52:17] CORPORATION, WHICH HAS THE
[00:52:19] POTENTIAL TO NOT ONLY DELIVER
[00:52:20] UPWARDS OF \$185 MILLION IN
[00:52:23] REVENUE TO THE PORT, BUT
[00:52:24] ACCELERATE MANY OF OUR
[00:52:25] ENVIRONMENTAL AND ECONOMIC
[00:52:26] DEVELOPMENT GOALS. SO WE ARE
[00:52:28] LOOKING TO REPLICATE THAT
[00:52:29] SUCCESS ACROSS MORE OF OUR
[00:52:31] AGREEMENTS AS WELL. NEXT SLIDE,
[00:52:34] PLEASE. OVER AT OUR
[00:52:37] JOINT VENTURE WITH THE PORT OF
[00:52:38] TACOMA, THE CONTAINER ACTIVITY
[00:52:40] THROUGH THE NORTHWEST SEAPORT
[00:52:41] ALLIANCE WAS INITIALLY PROJECTED
[00:52:43] TO BE SLIGHTLY DOWN OVER 2023.
[00:52:45] BUT AS YOU KNOW AND HAVE BEEN
[00:52:45] BUT AS YOU KNOW AND HAVE BEEN [00:52:47] BRIEFED BY THE SEAPORT ALLIANCE,
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[00:52:45] BUT AS YOU KNOW AND HAVE BEEN [00:52:47] BRIEFED BY THE SEAPORT ALLIANCE, [00:52:49] NWSA HAS HAD A STRONGER YEAR [00:52:50] THAN ANTICIPATED. WE'LL CONTINUE [00:52:52] TO WORK WITH THE ALLIANCE ON NEW [00:52:54] SOURCES OF REVENUE THAT BENEFIT [00:52:55] THE PORT AND DRIVE REGIONAL [00:52:56] ECONOMIC ACTIVITY. SO I'VE [00:52:59] INCLUDED THESE THREE LINES OF [00:53:00] BUSINESS, THE AIRPORT, CRUISE [00:53:02] AND SEAPORT ALLIANCE, BECAUSE [00:53:03] THESE LINES OF BUSINESS ARE WHAT [00:53:05] KEEPS SUPPORT RUNNING PRIMARILY [00:53:07] IN TERMS OF REVENUE. SO BACK TO [00:53:14] SO, COMMISSIONERS, I WANT TO [00:53:16] SPEND A FEW MINUTES ON THE [00:53:17] GLOBAL BIG PICTURE FOR YOU AND [00:53:20] FOR THE PUBLIC, ON TRENDS THAT [00:53:21] INFLUENCE OUR STRATEGY FOR 2025. [00:53:24] MANY OF THESE COME FROM MY OWN [00:53:28] OBSERVATIONS, PROBABLY YOUR OWN [00:53:28] OBSERVATIONS AS WELL, THE
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[00:53:34]	SWOT ANALYSES. I CALL THIS AN
	ENVIRONMENTAL SCAN, LIKE THE
	LOOKOUT ON A SHIP WITH A PAIR OF
	BINOCULARS SCANNING THE HORIZON
[00:53:41]	TO SEE WHAT IS AHEAD. AS I
[00:53:44]	MENTIONED, WE ARE ON TRACK FOR A
	FULL RECOVERY FROM THE IMPACTS
	OF THE PANDEMIC. HOWEVER,
[00:53:48]	AROUND THE WORLD, INCLUDING
[00:53:49]	INCLUDING UKRAINE AND GAZA, WAR
	AND TENSIONS CONTINUE, AND IT
	the state of the s
	CREATES GLOBAL UNCERTAINTY AND
	ANGST. HERE IN THE US, THERE ARE
[00:53:57]	ALSO UNCERTAINTIES IN THE
	NATIONAL AND STATE ELECTIONS AND
	BALLOT INITIATIVES THAT MAY HAVE
	IMPACTS ON OUR OWN LINES OF
[00:54:03]	BUSINESS. AS WE KNOW, THE STATE
[00:54:05]	OF INFLATION HAS BEEN COMING
	DOWN, BUT GOODS AND SERVICES ARE
	MORE EXPENSIVE, ESPECIALLY COSTS
	RELATED TO CONSTRUCTION AND
[00:54:12]	OTHER CAPITAL COSTS, INCLUDING
[00:54:13]	EQUIPMENT NECESSARY FURTHER
	ELECTRIFICATION. WE WANT TO
	REMAIN AN EMPLOYER OF CHOICE IN
	THE COMPETITIVE JOB MARKET HERE
[00:54:21]	LOCALLY, AND THERE ARE GROWING
[00:54:22]	COSTS RELATED TO THAT AS WELL,
	AND THE OPPORTUNITIES AND
	THREATS POSED BY TECHNOLOGY
	CONTINUE TO BE AT THE FOREFRONT
[00:54:29]	OF EVERYONE'S MIND ACROSS THE
[00:54:31]	PORT. ARTIFICIAL INTELLIGENCE
	WILL REQUIRE MORE AND MORE OF
	OUR ATTENTION AND WILL IMPACT
	EVERYONE IN THE MONTHS AND YEARS
[00:54:38]	AHEAD. WE ARE ALSO AWARE THAT
[00:54:40]	MANY OF OUR SYSTEMS LACK OF
	INTEROPERABILITY AND MAKING
	SYSTEMS MORE CONNECTED CAN BE A
[00:54:44]	CHALLENGE AND EXPENSIVE AS WE
[00:54:46]	MOVE FORWARD. REGARDING OUR
	CAPITAL PLANS, WE ARE EMBARKING
	ON OUR MOST AMBITIOUS PLANS
	EVER, ALMOST \$6 BILLION OVER THE
[00:54:54]	NEXT FIVE YEARS. IN ORDER TO
[00:54:56]	DELIVER ON THESE PLANS, WE MUST
[00:54:58]	WORK ACROSS THE PORT TO MAKE OUR
	DELIVERY SYSTEMS AS EFFICIENT
	AND EFFECTIVE AS THEY CAN BE.
	AND FINALLY, WE MUST KEEP A
[00:55:05]	FOCUS ON THE ELEMENTS OF OUR
	TRIPLE BOTTOM LINE,
	SPECIFICALLY COMMUNITY EQUITY
	AND ENVIRONMENTAL JUSTICE. NEXT
	SLIDE, PLEASE. TO SUMMARIZE
[00:55:17]	THE HIGH LEVEL FINANCIAL STATE
[00:55:18]	OF THE PORT, WE HAVE STRONG
	DEMAND FOR OUR SERVICES, BUT ARE
	LIKELY PLATEAUING OUR REVENUE
	GROWTH AND PRESSURE. THERE'S
[00:55:25]	PRESSURE FROM INCREASED EXPENSES



[00:55:27]	I'M ASKING THOSE THROUGHOUT THE
	PORT THAT ARE WRITING OUR
[00:55:30]	BUDGETS TO CONTINUE TO BE
[00:55:31]	CONSERVATIVE IN THE LIGHT OF OUR
	UNPRECEDENTED, PREDICTABLE
	ECONOMY AND CLOSELY FOCUSED ON
[00:55:36]	THE NEEDS TO ACHIEVE OUR
[00:55:37]	MISSION. THIS HAS SERVED US WELL
	IN THE PAST. WE MUST CONTINUE TO
[00:55:41]	MAKE OUR GATEWAYS AS EFFICIENT
[00:55:43]	AS POSSIBLE AS WELL, AND WE
	CONTINUE TO INCLUDE INVESTMENT
	IN OUR WORKFORCE AS A
[00:55:48]	FUNDAMENTAL PRINCIPLE FOR OUR
[00:55:49]	2025 BUDGET. NEXT SLIDE,
	PLEASE. SO FOR OUR STRATEGIES
] IN ACTION, THIS LOOKS LIKE
[00:55:57]	MODERATING EXPENSE GROWTH,
[00:55:58]	WHERE IT ALIGNS MORE WITH
	REVENUE GROWTH, WHICH WE CAN
• .	
	PLAN TO BE AROUND SIX TO 8%.
[00:56:06]	YOU MUST CAREFULLY EXAMINE ANY
[00:56:08]	ADDITIONAL FULL TIME EMPLOYEE
	REQUESTS AND ENSURE THAT THEY
	ARE JUSTIFIED AND NECESSARY. WE
[00:56:14]	HAVE TO CONTINUE TO PLAN FOR
	INFLATION AND WHAT WE'RE
	PLANNING TO PURCHASE. WE HAVE TO
[00:56:20]	BE REALISTIC ABOUT WHAT WE CAN
[00:56:21]	ACHIEVE IN OUR CAPITAL DELIVERY
	AS WELL. AND WE MUST BRING AN
	EQUITY MINDSET TO OUR PLANNING
• .	AND CONTINUE TO INVEST IN
[00:56:28]	SUSTAINABILITY, ADAPTABILITY AND
[00:56:31]	RESILIENCY IN OUR SPENDING AND
• .	BUSINESS PLANS. NEXT SLIDE,
	PLEASE. SO HERE ARE JUST SOME
[00:56:38]	BUDGET CONSIDERATIONS THAT WE
	WANT TO BUILD IN FROM THE VERY
	BEGINNING. THE FIRST IS THE
	WORKFORCE. THE PORT HAS INVESTED
[00:56:46]	HEAVILY IN ITS WORKFORCE AS A
[00:56:47]	KEY STRATEGY COMING OUT OF THE
	PANDEMIC. SINCE THE PANDEMIC,
	WE HAVE AVERAGED SUBSTANTIAL
[00:56:53]	WAGE GROWTH OVER THE PAST FOUR
[00:56:55]	YEARS. WE'LL CONTINUE INVESTING
	IN OUR WORKFORCE THROUGH PAYROLL
	AND BENEFITS TO REMAIN A
	COMPETITIVE EMPLOYER IN THE
[00:57:02]	REGION. WE BELIEVE THE
[00:57:03]	COMPENSATION PROJECT, ONCE FULLY
	IMPLEMENTED, WILL INCREASE OUR
	PAYROLL EXPENSES. WE'RE PLANNING
	FOR THAT, BUT DO NOT KNOW THE
[00:57:10]	FULL IMPACT AS OF YET. WE ARE
	ALSO EVALUATING OUR BUDGET TO
	ENSURE THAT WE ACHIEVE OUR
	EQUITY GOALS THROUGH OUR OWN
[00:57:17]	POLICIES, BUT ALSO THROUGH THE
	PROGRAMS WE INVEST IN.
	WE HAVE TO DEVELOP. WE HAVE
[00:76:00]	WORKED TO DEVELOP WAYS TO LOOK



[00:57:31] AT OUR SPENDING THROUGH AN
[00:57:32] EQUITY LENS. WHILE THE
[00:57:36] NEEDS THAT WE HAVE ARE
[00:57:37] UNLIMITED, WE MUST KEEP IN MIND
[00:57:39] THAT OUR REALISTICALLY AVAILABLE
[00:57:41] RESOURCES THAT ARE AVAILABLE TO
[00:57:43] US SO THAT MAKES SENSE FOR US TO
[00:57:44] IMPLEMENT BUDGET TARGETS
[00:57:46] THROUGHOUT THE SUPPORT FOR THE
[00:57:47] STAFF TO BUILD TOWARDS. AND
[00:57:49] FINALLY, I THOUGHT OUR BUDGET
[00:57:51] RETREAT WITH THE COMMISSION WAS
[00:57:52] VERY SUCCESSFUL FOR US AND BASED
[00:57:54] ON THAT INITIAL DISCUSSION, I
[00:57:56] FEEL VERY GOOD ABOUT THE
[00:57:57] ALIGNMENT BETWEEN STAFF AND THE
[00:57:59] COMMISSIONERS PRIORITIES, THE
[00:58:01] DIRECTIONS IN WHICH WE'RE MOVING
[00:58:02] AND TO DO THAT. SO,
[00:58:05] COMMISSIONERS, WITH THAT NEXT
-
[00:58:09] SLIDE, PLEASE.
[00:58:12] I'LL GO TO SLIDE TEN WITH
[00:58:18] THAT. COMMISSIONERS, I'M GETTING
[00:58:19] READY TO LOOK AT MY FIRST REVIEW
[00:58:21] OF THE BUDGET AND I'D LIKE TO
[00:58:22] TURN IT OVER TO MICHAEL TONG TO
[00:58:25] WALK THROUGH THE REST OF THE
[00:58:26] BUDGET CALENDAR THAT WE HAVE
[00:58:27] BEFORE US LEADING THROUGH THE
[00:58:28] REST OF THE YEAR. MICHAEL,
[00:58:32] THANK YOU. EXECUTIVE DIRECTOR
[00:58:33] METRUCK GOOD AFTERNOON,
[00:58:35] COMMISSIONERS. STEVE MENTIONED
[00:58:38] ABOUT THE A COMMISSION RETREAT.
[00:58:41] SO I WON'T GO OVER THAT.
[00:58:45] WE ALREADY HAVE. SO RIGHT NOW
[00:58:49] WE HAVE THE COMMISSION
[00:58:51] DEVELOPMENT BUDGET BRIEFING
[00:58:52] TODAY AND THEN BEEN WORKING WITH
[00:58:55] THE BUDGET ENTRY THIS WEEK AND
[00:58:57] NEXT WEEK WE TRYING TO INPUT ALL
[00:59:00] THE BASELINE BUDGET INTO THE
[00:59:01] BUDGET SYSTEM IN THE NEXT COUPLE
[00:59:04] OF WEEKS. AND THEN WE'LL ASK FOR
-
[00:59:06] THE NEW BUDGET REQUESTS THAT
[00:59:08] ANYTHING ABOVE AND BEYOND THE
[00:59:10] BASELINE BUDGET. WE ASK
[00:59:11] DEPARTMENT TO SUBMIT THE NEW
[00:59:13] BUDGET REQUEST FORM THAT WILL BE
[00:59:15] DUE ON AUGUST 2. AND WE HOPE TO
[00:59:17] GET THE LIST FROM YOU FOR ALL
[00:59:19] THE COMMISSION PRIORITY AS WELL
[00:59:22] TO OUR EXECUTIVE DIRECTOR
[00:59:24] METRUCK. AND THEN AFTER THAT THE
[00:59:27] SECOND COMMISSION BUDGET RETREAT
[00:59:30] JUST LEARNED THAT YOU PROBABLY
[00:59:31] IS ON HOLD RIGHT NOW, BUT WE'LL
[00:59:33] SEE WHETHER IT WORK OUT.
[00:59:36] AND THEN WE'LL HAVE THE
[00:59:38] EXECUTIVE REVIEW OF THE CENTRAL
[00:59:40] SERVICE BUDGET AND ALSO THE
[00:59:42] DIVISION DEPARTMENT BUDGET IN
[00:59:45] AUGUST, MID TO LATE AUGUST. AND
[00.00.40] A00001, WID TO LATE A00031. AND



[00:59:49] THEN WE'LL TRY TO PUT IN ALL THE
[00:59:50] APPROVED NEW BUDGET ITEM INTO
[00:59:53] THE SYSTEM BY THE END OF AUGUST.
[00:59:56] IN EARLY SEPTEMBER. I WILL COME
[01:00:00] BACK TO THE EXECUTIVE TEAM TO
[01:00:03] REVIEW THE OVERALL OF THE BUDGET
[01:00:07] IN SEPTEMBER, FROM SEPTEMBER 10,
[01:00:10] ELEVEN TO 13 1ST FOR CENTRAL
[01:00:13] SERVICES AND THEN FOR THE
[01:00:15] OPERATING DIVISIONS. AND THEN
[01:00:17] AFTER THAT WE ALSO PRESENT YOU
[01:00:19] THE CENTRAL SERVICE PROPOSED
[01:00:22] BUDGET AND THE PORT WIDE WILL UP
[01:00:24] ON SEPTEMBER 24. NEXT SLIDE,
[01:00:29] PLEASE. AND THEN IN
[01:00:33] THE FIRST REGULAR MEETING IN
[01:00:34] OCTOBER, WE'LL PRESENT THE
[01:00:37] OPERATING DIVISION OPERATING AND
[01:00:39] CAPITAL BUDGET TO YOU. AND THEN
[01:00:42] YOU WILL ALSO HEAR THE TAX LEVY
[01:00:44] AND JOB PLAN OF FINANCE BRIEFING
[01:00:47] IN THE SECULAR RECORD MEETING IN
[01:00:49] THE OCTOBER 22. AND THEN ON THE
[01:00:52] SAME DAY WE'LL PROVIDE YOU THE
[01:00:54] PERIMETER BUDGET DOCUMENTS TO
[01:00:56] YOU. WE ALSO HOPE TO POST IT ON
[01:00:59] THE PO WEBSITE ON THE SAME DAY
[01:01:01] OR DAY OR TWO AFTER THAT TO MAKE
[01:01:03] IT AVAILABLE TO THE PUBLIC.
[01:01:06] THEN AFTER THAT YOU WILL HAVE A
[01:01:07] CHANCE TO REVIEW THE CPAW
[01:01:09] ALLIANCE BUDGET AND YOU HAVE A
[01:01:11] BUDGET STUDY SESSION ON OCTOBER
[01:01:14] 25 AND THEN THE ADOPTION ON
[01:01:17] NOVEMBER 5. YOU WILL ALSO HEAR
[01:01:20] THE INTRODUCTION OF THE BUDGET
[01:01:22] AND THE PUBLIC HEARING OF THE
[01:01:24] PROPOSED BUDGET ON NOVEMBER
[01:01:28] 12. AND THEN WE'LL HAVE THE
[01:01:30] ADOPTION OF THE BUDGET ON
[01:01:34] OCTOBER 19. AND THEN AFTER THAT
[01:01:36] WE'LL FILE THE STATUTORY BUDGET
[01:01:37] WITH KING COUNTY BY THE END OF
[01:01:39] NOVEMBER AND THEN FINALIZE THE
[01:01:41] FINAL BUDGET DOCUMENT IN THE
[01:01:43] FIRST WEEK OF DECEMBER. SO
[01:01:45] THAT'S THE OVERALL BUDGET
[01:01:46] SCHEDULE THAT CONQUER OUR
[01:01:49] PRESENTATION WOULD LIKE TO
[01:01:50] ANSWER ANY QUESTION THAT YOU MAY
[01:01:52] HAVE. THANK YOU. THANK YOU VERY
[01:01:53] MUCH. COMMISSIONERS, I WANT TO
[01:01:55] ADD, I THINK THAT WE MADE ONE
[01:01:57] AMENDMENT FROM THE SCHEDULE AND
[01:01:58] THAT'S ONE ON ONE MEETINGS WHERE
[01:01:59] THE COMMISSIONERS HAS REQUESTED
[01:02:01] TO GO OVER THOSE AND TALK ABOUT
[01:02:02] THE BUDGET ALIGNMENT. SO THOSE
[01:02:04] ARE THINGS WE WILL BE SCHEDULING
[01:02:05] THAT. OKAY. THANK YOU VERY MUCH
[01:02:07] TO STAFF FOR YOUR THOUGHTFUL
[01:02:09] PRESENTATION. AND AT THIS TIME,
[01:02:11] I WILL TURN TO MY COLLEAGUES FOR



[01:02:12] QUESTIONS AND COMMENTS. IS [01:02:15] ANYBODY ONLINE? [01:02:22] SECOND GO. THANK YOU. [01:02:24] COMMISSIONER CALKINS. [01:02:30] 1 SECOND THERE. DOES THAT WORK? [01:02:34] WE GOT YOU. YOU'RE FINDING ME IN [01:02:36] A SIDEBAR CONFERENCE ROOM AS I [01:02:39] ATTEND THE WASHINGTON PUBLIC [01:02:40] PORTS ASSOCIATION. SO FORGIVE 101:02:411 THE DRAB HOTEL ROOM INTERIOR. [01:02:46] BUT EXECUTIVE DIRECTOR METRUCK, [01:02:48] I JUST WANTED TO THANK YOU FOR [01:02:49] THE PRESENTATION. I WANTED TO [01:02:50] ASK SPECIFICALLY ABOUT, YOU [01:02:52] KNOW, WE'RE IN A SIX MONTH [01:02:55] PERIOD HERE WHERE THERE ARE [01:02:56] GOING TO BE PRETTY SIGNIFICANT [01:03:02] DECISIONS MADE, YOU KNOW, ONE BY [01:03:04] THE NATIONAL ELECTORATE [01:03:06] REGARDING WHICH ADMINISTRATION [01:03:08] WE'RE GOING TO HAVE COME JANUARY [01:03:10] 20, 2025, AND THE OTHER ABOUT [01:03:13] THE, WHETHER OR NOT THE CLIMATE [01:03:14] COMMITMENT ACT REMAINS IN PLACE [01:03:17] IN WASHINGTON STATE. AND THE [01:03:18] REASON I ASK ABOUT THOSE IN [01:03:19] PARTICULAR, AND OBVIOUSLY [01:03:21] THERE'S A GUBERNATORIAL CHANGE, [01:03:22] BUT I THINK THOSE TWO IN [01:03:24] PARTICULAR HAVE SPECIAL [01:03:27] IMPLICATIONS FOR OUR WORK IN [01:03:29] PORTS. WE'RE SEEING MORE AND [01:03:32] MORE FUNDING COME THROUGH 101:03:331 CLIMATE COMMITMENT ACT TO [01:03:34] SUPPORT OUR SUSTAINABILITY, [01:03:36] ELECTRIFICATION EFFORTS, OUR [01:03:38] EFFORTS TO REDUCE LOCAL AIR [01:03:39] PARTICULATE EMISSIONS. ON THE [01:03:41] FEDERAL LEVEL, WE SEE [01:03:45] ESSENTIALLY TWO CANDIDATES WITH [01:03:46] VERY DIFFERENT VISIONS FOR THE [01:03:50] DEVELOPMENT OF THE PORT OF THE [01:03:51] FUTURE. AND SO I'M WONDERING IF [01:03:53] YOU HAVE ANY THOUGHTS ON, I'VE [01:03:57] BEEN THINKING ABOUT A SORT OF [01:03:58] MATRIX WHERE IN ONE CORNER YOU [01:04:01] HAVE A RED FEDERAL [01:04:03] ADMINISTRATION, NO CCA, AND IN [01:04:06] THE OTHER QUARTER YOU HAVE A [01:04:07] BLUE FEDERAL ADMINISTRATION AND [01:04:10] CCA. AND THEN, OF COURSE, THE [01:04:12] VARIANCE OF A BLUE [01:04:13] ADMINISTRATION AND NO CCA AND [01:04:15] REDMOND ADMINISTRATION AND CCA. [01:04:17] SO IN EACH OF THOSE FOUR [01:04:19] SCENARIOS, WE'RE LOOKING AT VERY [01:04:22] DIFFERENT POTENTIAL BUDGET [01:04:24] IMPLICATIONS AND KIND OF [01:04:26] OPERATING ENVIRONMENTS FOR THE [01:04:27] PORT. AND SO I'M WONDERING WHAT [01:04:28] KIND OF THINKING YOU'RE DOING ON [01:04:30] THE HIGHEST LEVEL AROUND WHAT [01:04:31] KIND OF PREPARATION WE COULD DO



101:04:331 FOR EACH OF THOSE SCENARIOS. [01:04:35] THANK YOU, COMMISSIONER. YES, [01:04:36] THAT'S OBVIOUSLY THOSE ARE SOME [01:04:38] OF THE EVENTS I WAS ALLUDING TO, [01:04:40] AND I TALKED ABOUT THOSE, AND [01:04:42] I'VE TALKED TO OTHER [01:04:43] COMMISSIONERS ABOUT THIS AS [01:04:44] WELL. I KNOW SOME OF THE [01:04:46] COMMISSIONERS ALSO. SO WHAT 101:04:481 WE'RE DOING IS LOOKING AT THOSE [01:04:49] DIFFERENT SCENARIOS YOU JUST [01:04:50] LAID OUT AND THE POTENTIAL [01:04:51] IMPACT ON THE BUDGET, WHETHER IT [01:04:52] BE ON OUR, BECAUSE SOME OF THOSE [01:04:55] ARE EXISTING GRANTS AND SOME, [01:04:56] THERE COULD BE POTENTIAL MORE [01:04:57] GRANTS OR THERE COULD BE LESS [01:04:58] GRANTS IN BASED ON THE CCA OR AT [01:05:02] THE IRA AT THE NATIONAL LEVEL. [01:05:04] SO WE'RE LOOKING AT THE [01:05:05] DIFFERENT OPTIONS, LIKE [01:05:08] UNDERSTANDING THE POTENTIAL [01:05:09] IMPACT ON US. SO WE'LL BE ABLE [01:05:10] TO DO THAT. WE'LL PROBABLY [01:05:12] DEVELOP SCENARIOS BASED ON [01:05:13] THOSE, BASED ON THE INFORMATION [01:05:15] AS WE COME FORWARD, THERE WILL [01:05:16] PROBABLY BE ONES THAT WE WOULD [01:05:17] GO FORWARD REGARDLESS OF A [01:05:20] CHANGE EITHER WAY, IF THEY'RE [01:05:21] FUNDED OR THERE'S SOME THAT MAY [01:05:23] NOT BE ABLE TO GO FORWARD IF WE [01:05:25] DON'T HAVE THOSE, THE FUNDS THAT 101:05:261 WOULD COME FROM THE DIFFERENT [01:05:28] PROGRAMS, EITHER AT THE STATE [01:05:29] LEVEL OR THE NATIONAL LEVEL, [01:05:33] WE WILL BE DOING THAT [01:05:34] ASSESSMENT, AND THAT WILL BE [01:05:35] PART OF THE WORK THAT WE BRING [01:05:37] BACK TO COMMISSIONERS WHEN WE [01:05:38] LOOK AT THE BUDGET GOING [01:05:39] FORWARD. [01:05:44] THANK YOU, ANY OTHER QUESTIONS [01:05:47] OR COMMENTS FROM COMMISSIONER [01:05:48] CALKINS? COMMISSIONER FELLEMAN, [01:05:51] DO YOU HAVE ANY OTHER QUESTIONS [01:05:52] OR COMMENTS? COMMISSIONER [01:05:53] CALKINS? THANK YOU. [01:05:55] COMMISSIONER FELLEMAN. [01:06:00] THANK YOU. EXECUTIVE METRUCK, [01:06:02] ONE OF THE THINGS THAT I SAW [01:06:05] RECENTLY HAD A CONVERSATION WITH [01:06:06] AN AVIATION EXPERT THAT IN [01:06:08] TRYING TO MAKE OUR CASE FOR THE [01:06:11] EXTRAORDINARY DEMANDS ON THE [01:06:13] AIRPORT AND EXPENSES THAT NEED [01:06:16] TO BE INCURRED, AND THAT WE [01:06:19] OFTEN JUST CHARACTERIZE THE [01:06:20] AIRPORT AS THE NUMBER OF [01:06:23] PASSENGERS, I MEAN, THAT IS THE [01:06:25] OPERATIONAL NUMBER. [01:06:28] BUT WHAT I'VE BEEN TOLD IS THAT [01:06:30] BECAUSE SEATTLE IS OFTEN A



101:06:331 DESTINATION OR MORE OFTEN A [01:06:36] DESTINATION THAN OTHER [01:06:40] AIRPORTS AND SIMILAR AIRPORTS, [01:06:45] THAT THE PEOPLE ARE USING OUR [01:06:47] INFRASTRUCTURE MORE RATHER THAN [01:06:49] CHANGING FLIGHTS, THAT THEY'RE [01:06:51] GOING IN AND OUT OF OUR GATES, [01:06:53] AND THAT THIS IS A SOURCE OF [01:06:55] HIGHER DEMAND FOR EVEN THE SAME [01:06:58] NUMBER OF PASSENGERS, AND I [01:07:01] NEVER REALLY THOUGHT OF IT THAT [01:07:02] WAY. AND I WAS JUST THINKING [01:07:03] THAT, YOU KNOW, WHETHER IT BE [01:07:04] THE PEOPLE MOVER OR WHATEVER [01:07:06] ELSE, I DON'T KNOW. AND NOW [01:07:09] WITH SAM COMING UP, THAT [01:07:12] CONVERSATION IN TERMS OF THE, [01:07:14] YOU KNOW, THE SMALLEST AIRPORT, [01:07:15] THE FASTEST, BUT IF IT'S ALL [01:07:17] BASED ON NUMBERS OF PASSENGERS, [01:07:19] I THINK IT MISSES A LITTLE BIT [01:07:21] OF THE NATURE OF THE DEMANDS [01:07:23] THAT ARE ON THE AIRPORT. FOR [01:07:26] WHATEVER IT'S WORTH, I WAS [01:07:27] WONDERING WHEN WE SEE, YOU KNOW, [01:07:30] GROWTH AT THE AIRPORT, ANY [01:07:32] NUMBER OF PLANES LANDING AND [01:07:34] STUFF IS ANOTHER WAY OF LOOKING [01:07:36] AT IT. [01:07:39] I DON'T KNOW WHETHER WE CAN [01:07:40] SLICE AND DICE THE DATA IN OTHER [01:07:42] WAYS TO FULLY APPRECIATE THE [01:07:45] CONSTRAINTS WE WORK WITH THEM. [01:07:49] COMMISSIONER, I THINK THAT'S [01:07:50] WORTH US GOING BACK AND TALKING [01:07:52] WITH OUR BUSINESS INTELLIGENCE [01:07:54] UNIT AND LOOKING AT HOW WE'RE [01:07:56] MEASURING THAT IS INTERESTING TO [01:07:58] SAY THAT THE DEMANDS UPON THE [01:08:00] INFRASTRUCTURE IN DIFFERENT [01:08:02] ASPECTS. IS IT A DIFFERENT WAY [01:08:03] TO LOOK AT THAT? BUT I CAN TAKE [01:08:05] THAT BACK AND TALK WITH THE TEAM [01:08:07] ABOUT THAT, ABOUT THE DIFFERENT [01:08:08] METRICS THAT WE'RE USING. AND [01:08:10] WHAT DOES IT SHOW WHEN YOU USE [01:08:11] THOSE METRICS TO LOOK AT THAT [01:08:13] BASED ON JUST THE NUMBERS? AS [01:08:15] YOU SAID, EMPLOYMENTS. THANK [01:08:18] YOU. [01:08:25] ALL RIGHT. THANK YOU, [01:08:26] COMMISSIONER. COMMISSIONER [01:08:27] MOHAMMED, DO YOU HAVE ANY [01:08:29] QUESTIONS OR COMMENTS AT THIS [01:08:30] TIME? [01:08:36] COMMISSIONER CHO? NO QUESTIONS. [01:08:40] ALWAYS APPRECIATE THE GREAT WORK [01:08:41] YOU, MICHAEL AND DAN'S TEAM DOES [01:08:44] EVERY YEAR TO GET US AND KEEP US [01:08:46] ON TRACK. THANK YOU. AND I ALSO [01:08:49] EXPRESS SIMILAR CONCERNS ABOUT [01:08:52] 25 GOING FORWARD TO EXECUTIVE [01:08:54] DIRECTOR METRUCK A FEW WEEKS AGO.



[01:08:56] AND I SINCERELY APPRECIATE YOU
[01:08:58] TAKING THOSE IN STRIDE AND
[01:09:00] WORKING WITH US BECAUSE I DO
[01:09:01] THINK THAT 25 WILL BE ONE WAY OR
[01:09:03] ANOTHER A GAME CHANGER FOR MANY
[01:09:05] OF US FROM A FISCAL STANDPOINT.
[01:09:07] SO THANK YOU FOR DOING THAT.
[01:09:08] DUE DILIGENCE FOR US. AND LET ME
[01:09:11] JUST COMMENT FROM FISCAL, COULD
[01:09:13] BE OTHERWISE OTHER DIFFERENT
[01:09:14] IMPACTS ON POLICY AS WELL. THAT
[01:09:16] COULD HAVE A FINANCIAL SIDE BUT
[01:09:18] ALSO IMPACT US AS WELL. SO MY
[01:09:21] QUESTION IS, YOU KNOW, AS THE
[01:09:22] CITY OF SEATTLE AND KING COUNTY
[01:09:24] BOTH STARE DOWN THE BARREL OF A
[01:09:26] DEFICIT, CAN YOU TELL US WHAT
[01:09:29] SETS US APART IN TERMS OF OUR
[01:09:30] FINANCIAL PROJECTIONS? AND, YOU
[01:09:32] KNOW, WHY IS IT THAT PART OF
[01:09:34] SEATTLE DOESN'T FIND ITSELF
[01:09:35] MAKING CUTS COMPARED TO SOME OF
[01:09:37] THE OTHER JURISDICTIONS?
[01:09:41] DO YOU WANT TO. YEAH. WELL, LET
[01:09:43] ME TRY IT, MICHAEL, AND YOU'D BE
[01:09:44] GLAD TO JUMP IN. I MEAN, WE
[01:09:46] BASE, YOU KNOW, WE DO, WE'VE
[01:09:47] BEEN VERY CONSERVATIVE IN THAT,
[01:09:49] YOU KNOW, WE'VE LOOKED AT OUR
[01:09:51] REVENUES AND THE GROWTH OF OUR
[01:09:52] REVENUES AND WE'VE ALWAYS
[01:09:53] PROJECTED A LOT OF WHAT WE
[01:09:54] BUDGET IS BASED ON THE PROJECTED
[01:09:54] BUDGET IS BASED ON THE PROJECTED
[01:09:56] GROWTH OF THE REVENUES. AND,
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[01:09:56] GROWTH OF THE REVENUES. AND, [01:09:58] YOU KNOW, OF COURSE, WHEN WE AYE [01:09:59] SOMETHING LIKE THE COVID THAT [01:10:01] WAS A, THAT AYE. FOR US, BUT [01:10:02] WE'VE MADE CUTS ACCORDINGLY ON [01:10:04] THAT. SO, SO I THINK THAT'S ONE [01:10:06] DIFFERENT FROM US. AND OF [01:10:08] COURSE, THE TAX LEVY, BUT WE'RE [01:10:09] VERY PRUDENT ABOUT THE USE OF [01:10:10] THE TAX LEVY AS WELL TO DO THAT. [01:10:12] BUT I THINK IT BALANCES BECAUSE [01:10:14] WE, WE STILL HAVE GROWTH WITHIN [01:10:16] THOSE. IT MAY BE SLOWING ON THE [01:10:18] OVERALL GROWTH OF THOSE [01:10:22] THOSE WHERE THE LARGEST PART OF [01:10:23] THE BUDGET COMES IN AND WE [01:10:25] GATHER THOSE AND THEN WE HAVE [01:10:27] THE, IT'S THE WAY WE OPERATE THE [01:10:29] MICHAEL? BECAUSE WE PAY FOR [01:10:31] THOSE BILLS THE WAY WE'RE SET UP [01:10:33] TO PAY. THAT'S WHY. AND ALSO, [01:10:34] YOU KNOW, LOTS OF THE AIRPORT [01:10:36] REVENUES, ESPECIALLY OUR [01:10:39] RECOVERY. SO, YOU KNOW, VDP,
[01:09:56] GROWTH OF THE REVENUES. AND, [01:09:58] YOU KNOW, OF COURSE, WHEN WE AYE [01:09:59] SOMETHING LIKE THE COVID THAT [01:10:01] WAS A, THAT AYE. FOR US, BUT [01:10:02] WE'VE MADE CUTS ACCORDINGLY ON [01:10:04] THAT. SO, SO I THINK THAT'S ONE [01:10:06] DIFFERENT FROM US. AND OF [01:10:08] COURSE, THE TAX LEVY, BUT WE'RE [01:10:09] VERY PRUDENT ABOUT THE USE OF [01:10:10] THE TAX LEVY AS WELL TO DO THAT. [01:10:12] BUT I THINK IT BALANCES BECAUSE [01:10:14] WE, WE STILL HAVE GROWTH WITHIN [01:10:16] THOSE. IT MAY BE SLOWING ON THE [01:10:18] OVERALL GROWTH OF THOSE [01:10:20] AIRPORT IS THE LARGEST PART OF [01:10:22] THOSE WHERE THE LARGEST PART OF [01:10:23] THE BUDGET COMES IN AND WE [01:10:25] GATHER THOSE AND THEN WE HAVE [01:10:29] MICHAEL? BECAUSE WE PAY FOR [01:10:31] THOSE BILLS THE WAY WE'RE SET UP [01:10:33] TO PAY. THAT'S WHY. AND ALSO, [01:10:34] YOU KNOW, LOTS OF THE AIRPORT [01:10:36] REVENUES, ESPECIALLY OUR [01:10:38] NAUTICAL REVENUES, COST



101:10:451 CAPITAL COSTS THAT WE FACTOR [01:10:47] INTO THAT, YOU KNOW, THE WAY IN [01:10:48] CHARGES AT THE AIRPORT. AND THEN [01:10:51] AS STEVE MENTIONED A LITTLE BIT, [01:10:52] YOU KNOW, WE ARE GROWING WHETHER [01:10:54] IT'S IN THE COOLEST REVENUE OR [01:10:56] EVEN THE NON NAUTICAL [01:10:59] AIRPORT REVENUES, YOU KNOW, [01:11:01] BEEN GOING HIGHER THAN THE COVID [01:11:03] LEVEL AS WELL. SO WE'VE BEEN [01:11:06] KIND OF MONITORING AND HAVE BEEN [01:11:08] TAKING A VERY POTENT APPROACH IN [01:11:10] TERMS OF MANAGING THE COST, [01:11:12] ESPECIALLY THE OPERATING COSTS. [01:11:14] BUT GIVEN THE BUSINESS NEED AND [01:11:16] THE GROWING DEMANDS, INCLUDING [01:11:18] SOME OF THE CAPITAL PROJECT AT [01:11:20] THE AIRPORT, AT THE WATER FUND, [01:11:21] AND SOME OF THEM DEFINITELY [01:11:22] TRANSLATE TO SOME OTHER [01:11:25] EXPENSES. FURTHERMORE, FTE [01:11:28] SUPPORT AND SOME OTHER ASPECT OF [01:11:31] THOSE, AND THEN THE OTHER PART I [01:11:34] WOULD MENTION IS THE COMMUNITY [01:11:36] PROGRAM. WE'VE BEEN ADDING MORE [01:11:39] TO SUPPORT THE COMMUNITY. AND, [01:11:41] YOU KNOW, YOU HAVE SEEN THOSE [01:11:43] COMMUNITY PROGRAMS HAVE BEEN [01:11:44] GOING, ESPECIALLY SINCE COVID NO [01:11:48] FURTHER QUESTIONS FROM ME. [01:11:49] THANK YOU SO VERY MUCH. OH, [01:11:51] COMMISSIONER MOHAMED, DO YOU [01:11:53] HAVE QUESTIONS OR COMMENTS? I [01:11:56] DO. I JUST WANTED TO MAKE A [01:11:57] QUICK COMMENT. THANK YOU, [01:11:58] COMMISSIONER HASEGAWA. I JUST [01:11:59] WANTED TO SAY THANK YOU TO THE [01:12:00] FINANCIAL TEAM AND EXECUTIVE [01:12:02] DIRECTOR METRUCK FOR YOUR HARD [01:12:03] WORK. AND I ALSO THOUGHT THAT [01:12:06] THE COMMISSION RETREAT, BUDGET [01:12:08] RETREAT WAS VERY PRODUCTIVE AND [01:12:11] MANY OF THE COMMUNITY PRIORITIES [01:12:13] THAT WE, AS COMMISSIONERS OFTEN [01:12:15] HEAR ARE BEING INCORPORATED INTO [01:12:19] THE BUDGET PROCESS. AND I'M [01:12:21] LOOKING FORWARD TO RECEIVING THE [01:12:22] FINAL BUDGET PROPOSAL AND [01:12:25] HELPING PASS THAT. THANK YOU FOR [01:12:26] THE TIME. [01:12:29] THANK YOU, PRESIDENT MOHAMMED. [01:12:32] VICE PRESIDENT HASEGAWA I DO. I [01:12:34] KNOW LANCE LITTLE, MANAGING [01:12:36] DIRECTOR FOR AVIATION, IS LINE. [01:12:37] HE MAY ADD A LITTLE MORE. MAYBE [01:12:39] WE'LL ANSWER COMMISSIONER [01:12:40] FELLEMAN'S QUESTION ABOUT THE [01:12:41] METRICS AND HOW TO DO THAT. WE [01:12:42] CAN ANSWER THAT RIGHT HERE [01:12:43] RATHER THAN LOOK INTO IT. THAT [01:12:45] SOUNDS GREAT. WELCOME, DIRECTOR [01:12:47] LITTLE THANK YOU, [01:12:50] COMMISSIONER. GOOD AFTERNOON,



[01:12:51] EVERYONE. VAN SCHITT, AVIATION
[01:12:53] MANAGING DIRECTOR, JUST TO ADD
[01:12:55] TO WHAT EXECUTIVE DIRECTOR
[01:12:56] METRICS SAID, COMMISSIONER
[01:12:58] FELLEMAN, WE TYPICALLY TALK ABOUT
[01:13:01] THE PASSENGER NUMBER OF PACKS
[01:13:02] NUMBERS, FOR EXAMPLE, WHEN WE
[01:13:04] SAY 52 MILLION PASSENGERS COMING
[01:13:06] TO THE AIRPORT. BUT WE ALSO
[01:13:08] BREAK THAT DOWN IN TERMS OF
[01:13:10] PASSENGERS THAT ARE ORIGINATING
[01:13:12] IN SEATTLE. WE BREAK IT DOWN IN
[01:13:14] TERMS OF PASSENGERS THAT ARE
[01:13:15] JUST CONNECTING OR PASSENGERS
[01:13:16] THAT ARE ARRIVING. AND WE USE
[01:13:18] THAT AS PART OF OUR FORECASTING,
[01:13:20] FOR EXAMPLE, TO DETERMINE WHAT
[01:13:22] WE EXPECT, FOR EXAMPLE, PARKING
[01:13:25] REVENUES IS GOING TO BE, FOR
[01:13:27] EXAMPLE, WHAT WE EXPECT THE
[01:13:29] RENTAL CAR REVENUES ARE GOING TO
[01:13:30] BE. FOR EXAMPLE, IF SOMEBODY IS
[01:13:32] CONNECTING, THEY'RE NOT GOING TO
[01:13:33] IMPACT PARKING, THEY'RE NOT
[01:13:34] GOING TO IMPACT RENT A CAR. BUT
[01:13:36] IF THEY'RE ORIGINATING, THEN
[01:13:37] THEY WILL IMPACT GROUND
[01:13:38] TRANSPORTATION. BUT ALSO IN
[01:13:40] ADDITION TO THE PASSENGER
[01:13:41] NUMBERS, WE LOOK AT WHAT WE CALL
[01:13:44] OPERATIONS, WHICH IS THE NUMBER
[01:13:45] OF TAKEOFF AND LANDINGS THAT WE
[01:13:46] EXPECT TO HAVE IN ANY PARTICULAR
[01:13:48] YEAR. WE ALSO LOOK AT THE NUMBER
[01:13:49] OF CARGO OPERATIONS THAT WE
[01:13:51] HAVE. SO EVEN THOUGH WE DON'T
[01:13:52] SPEAK ABOUT EVERY OR ALL OF
[01:13:54] THOSE VARIOUS DIFFERENT METRICS,
[01:13:56] WE ACTUALLY LOOK AT EACH AND
[01:13:57] EVERY ONE OF THOSE WHEN WE'RE
[01:13:58] DOING THE FORECASTING FOR EACH
[01:14:00] YEAR WHEN WE'RE DOING THE
[01:14:01] BUDGET.
[01:14:05] IF I COULD RESPOND, I HAVE NO
[01:14:08] DOUBT THAT YOU USE MULTIPLE
[01:14:10] METRICS IN YOUR ANALYSIS. THAT
• •
[01:14:12] WASN'T MY POINT. MY POINT WAS IN
[01:14:15] EXPLAINING TO THE PUBLIC THE
[01:14:17] DEMANDS ON THE AIRPORT. AND I
[01:14:19] THOUGHT WHAT WAS INTERESTING WAS
[01:14:21] ALSO SOME COMPARATIVE CONTEXT
[01:14:23] WITH OTHER AIRPORTS WITH PERHAPS
[01:14:25] THE SIMILAR NUMBER OF
[01:14:27] PASSENGERS, BUT WITH A DIFFERENT
•
[01:14:30] MIX OF DESTINATION VERSUS
[01:14:33] TRANSFERS, CONNECTING FLIGHTS.
[01:14:36] AND THAT IT JUST, I'M SUGGESTING
[01:14:39] AS A COMMUNICATION TOOL, NOT
[01:14:41] THAT YOU ARE NOT SCRUTINIZING
[01:14:43] THE DATA IN ANY WAY, EVERY WAY
[01:14:45] YOU CAN. AND MAYBE WE'LL FIND,
[01:14:48] MAYBE WE CAN PROVIDE MORE
[01:14:50] INFORMATION. AS AN EXAMPLE,

Port Port of Seattle

Transcript of Regular Meeting on Jul 23, 2024 12:00pm

[01:14:51] ATLANTA MAY HAVE TOO MILLION
[01:14:53] PASSENGERS, BUT A SIGNIFICANT,
[01:14:55] MAYBE 60, 70% OF THOSE
[01:14:57] PASSENGERS ARE ACTUALLY
[01:14:58] CONNECTING PASSENGERS, WHERE WE
[01:15:00] HAVE A SIGNIFICANTLY HIGHER O
[01:15:01] AND D. PASSENGERS THAT ORIGINATE
[01:15:04] HERE AND THEIR DESTINATION IS
[01:15:06] HERE AS WELL. SO THE PERSON WHO
[01:15:08] YOU SPOKE TO, THEY'RE EXACTLY
[01:15:09] RIGHT. THAT HAS A, A
[01:15:11] SIGNIFICANTLY DIFFERENT IMPACT
[01:15:12] ON THE VARIOUS DIFFERENT
[01:15:13] SERVICES THAT WE PROVIDE AT THE
[01:15:14] AIRPORT. SO WE CAN MAYBE WHEN WE
[01:15:17] TALK ABOUT THE BUDGET, WE'VE
[01:15:19] DONE IT IN THE PAST. SO MAYBE WE
[01:15:20] NEED TO ADD A COUPLE OF SLIDES
[01:15:22] THAT PROVIDE MORE INFORMATION
[01:15:23] ALONG THAT LINE. SO I'LL GET
[01:15:26] WITH EXECUTIVE DIRECTOR METRICS
[01:15:28] AND WE CAN MAYBE UPDATE THE
[01:15:29] SLIDE FOR FUTURE PRESENTATIONS.
[01:15:32] AND, YOU KNOW, GIVEN ALL WE HEAR
[01:15:33] ABOUT ATLANTA, THE FACT THAT WE
[01:15:35] HAVE SOMETHING COMPARABLE LIKE
[01:15:38] THAT IS EYE OPENING TO ME. SO I
[01:15:41] JUST THOUGHT IT AGAIN, ALSO,
[01:15:44] BECAUSE WE HAVE EXPANSION
[01:15:46] AMBITIONS, THERE'S MORE REASONS
[01:15:50] FOR IT THAN JUST NUMBERS OF
[01:15:51] PASSENGERS. AND IN ADDITION,
[01:15:54] WE'RE DOING IT ON A SMALLER
[01:15:55] FOOTPRINT THAN ALMOST EVERY
[01:15:56] OTHER AIRPORT, RELATIVELY
[01:15:58] SPEAKING. YEAH.
[01:16:03] THANK YOU. THANK YOU. THANK YOU
[01:16:06] ALL. AND SEEING NO FURTHER
[01:16:07] QUESTIONS OR COMMENTS, I'D LIKE
[01:16:08] TO THANK STAFF FOR THE
[01:16:09] PRESENTATION. AND THAT CONCLUDES
[01:16:13] THE BUSINESS AGENDA FOR TODAY,
[01:16:14] MOVING US ALONG TO CLOSING
[01:16:21] COMMENTS OR ANY SPECIAL MOTIONS
[01:16:23] FROM MY COLLEAGUES.
[01:16:29] ANYBODY ONLINE SEEING
[01:16:33] NONE, WE CAN OFFICIALLY ADJOURN
[01:16:35] THE MEETING, AND THE TIME
[01:16:37] IS 1:19
[01:16:38] PM.

END OF TRANSCRIPT